

COMPASS

Acadiana
Market Report
March 2025



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

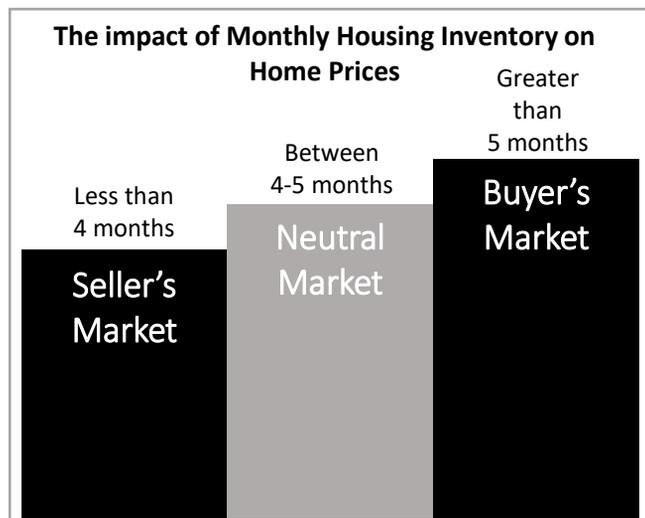
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

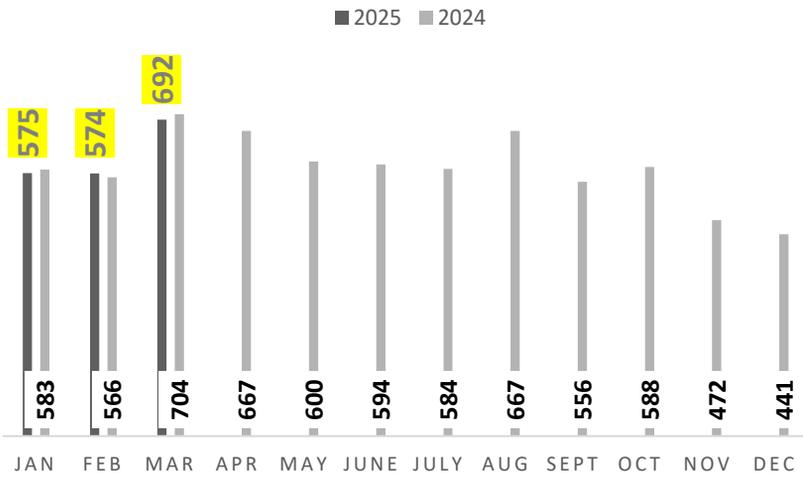
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

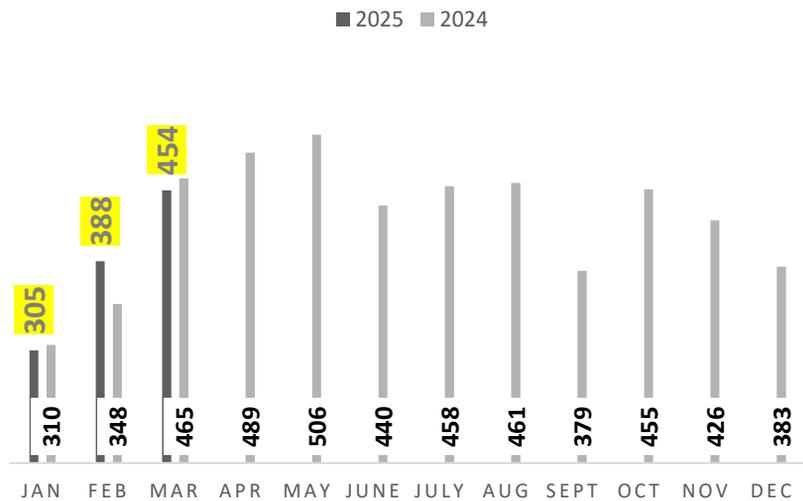


In March 2025 there were 692 new Residential listings in Acadiana. That is a **decrease** of 2% from new listings in March of 2024 but an **increase** of 17% from new listings in February 2025. Total for 2025 YTD is 1,841 versus 1,853 in 2024 which is a 1% **decrease**.

* Any listing with a List date within the reported month range is considered a New Listing.

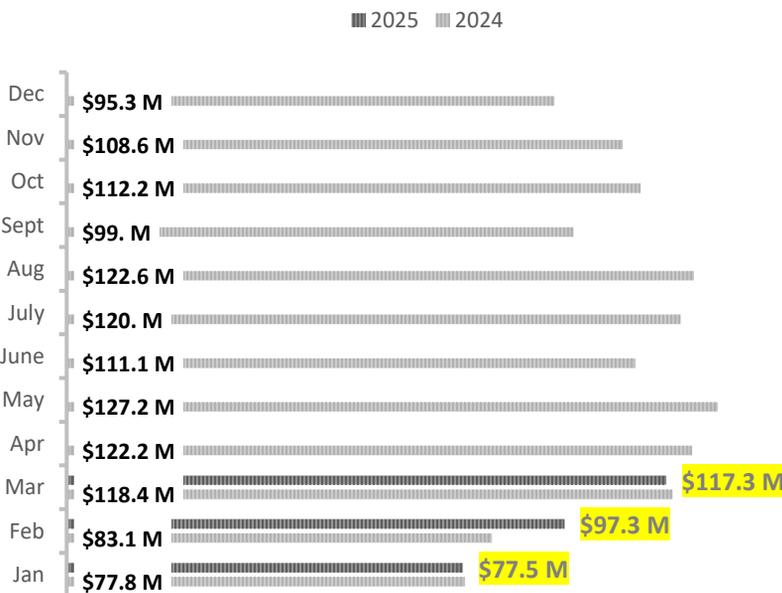
Acadiana Closed Sales

In March 2025 there were 454 total Residential sales in Acadiana. That is a **decrease** of 2% from units sold in March of 2024, but an **increase** of 15% from units sold in February 2025. Total for 2025 YTD is 1,147 versus 1,123 in 2024 which is a 2% **increase**. Average days on market in the month of March across Acadiana was 98.



Acadiana Dollar Volume

In March 2025, the total Residential closed volume was \$117,273,190 across Acadiana. That is a 1% **decrease** from March 2024, but an **increase** of 17% from February 2025. Total for 2025 YTD is \$292,136,634 versus \$279,266,233 in 2024 which is a 4% **increase**. Average Sales Price in March across Acadiana was \$258,310.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	10	7	2.1
\$20,000-\$29,999	8	12	4.5
\$30,000-\$39,999	13	10	2.3
\$40,000-\$49,999	16	20	3.8
\$50,000-\$59,999	17	18	3.2
\$60,000-\$69,999	11	36	9.8
\$70,000-\$79,999	32	28	2.6
\$80,000-\$89,999	11	37	10.1
\$90,000-\$99,999	19	35	5.5
\$100,000-\$109,999	15	37	7.4
\$110,000-\$119,999	21	39	5.6
\$120,000-\$129,999	29	55	5.7
\$130,000-\$139,999	28	46	4.9
\$140,000-\$149,999	27	31	3.4
\$150,000-\$159,999	25	45	5.4
\$160,000-\$169,999	21	44	6.3
\$170,000-\$179,999	43	51	3.6
\$180,000-\$189,999	42	58	4.1
\$190,000-\$199,999	31	48	4.6
\$200,000-\$219,999	100	81	2.4
\$220,000-\$239,999	115	177	4.6
\$240,000-\$259,999	104	142	4.1
\$260,000-\$279,999	79	121	4.6
\$280,000-\$299,999	55	98	5.3
\$300,000-\$349,999	89	152	5.1
\$350,000-\$399,999	50	111	6.7
\$400,000-\$449,999	26	63	7.3
\$450,000-\$499,999	31	55	5.3
\$500,000-\$549,999	12	40	10.0
\$550,000-\$599,999	19	35	5.5
\$600,000-\$699,999	11	32	8.7
\$700,000-\$799,999	16	17	3.2
\$800,000-\$899,999	11	32	8.7
\$900,000-\$999,999	4	22	16.5
\$1,000,000 & over	6	78	39.0
	1147	1913	5.0

\$0 - \$149,999:

22% of all sales reported in this range

21% of all active listings

257 total sales vs 411 actives

4.80 - month supply of inventory

\$150,000 - \$299,999:

54% of all sales reported in this range

45% of all active listings

615 total sales vs 865 actives

4.22 - month supply of inventory

\$300,000 and above:

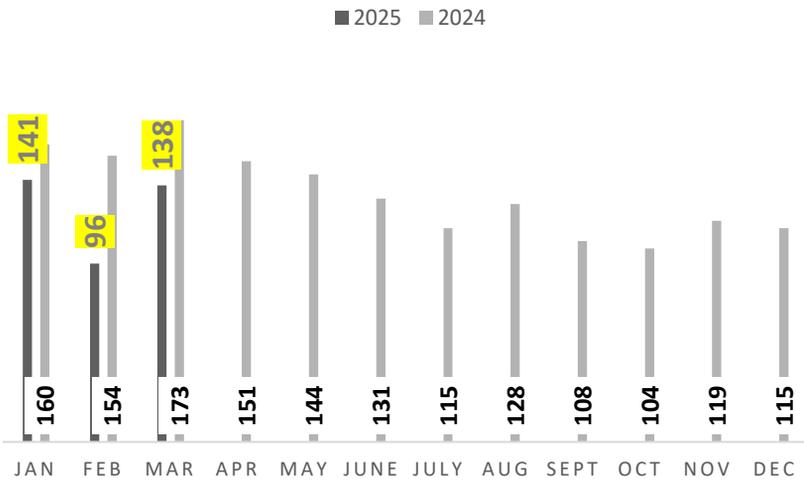
24% of all sales reported in this range

33% of all active listings

275 total sales vs 637 actives

6.95 - month supply of inventory

Acadiana New Construction New Listings

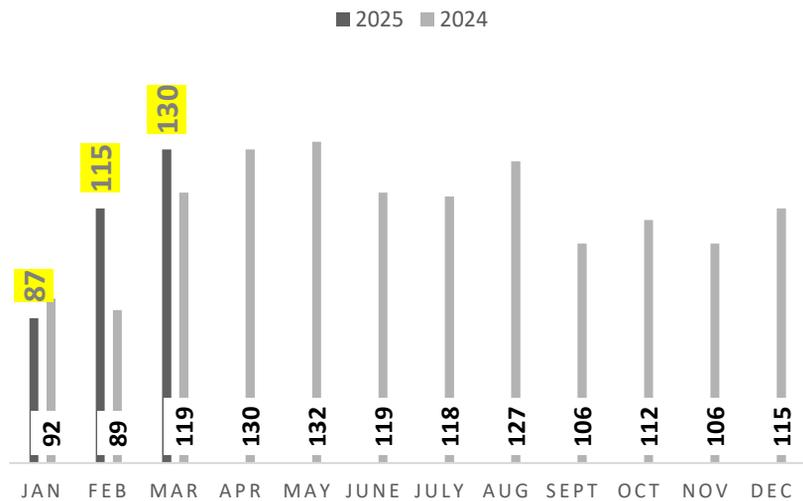


In March 2025 there were 138 new construction listings in Acadiana. That is a **decrease** of 20% from new listings in March 2024, but an **increase** of 30% from new listings in February 2025. Total for 2025 YTD is 375 versus 487 in 2024 which is a 23% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

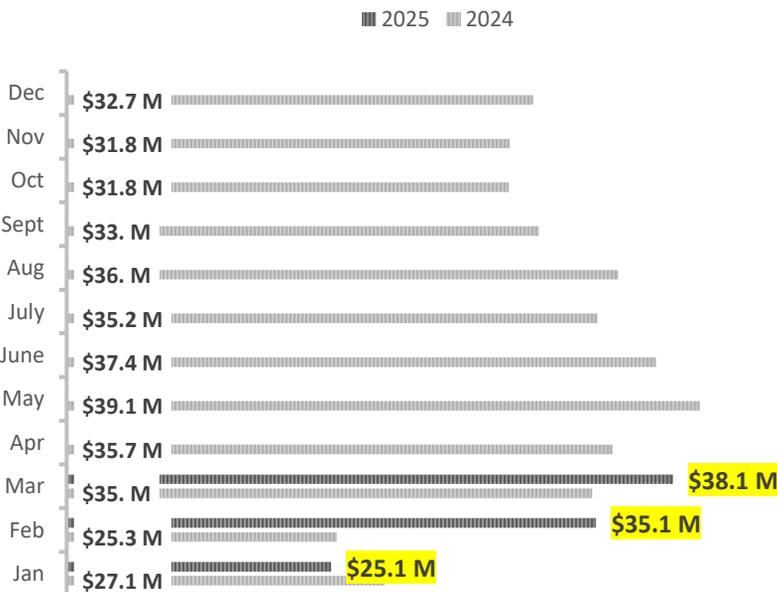
Acadiana New Construction Closed Sales

In March 2025 there were 130 total new construction sales in Acadiana. That is an **increase** of 8% from units sold in March of 2024, and an **increase** of 12% from units sold in February 2025. Total for 2025 YTD is 332 versus 300 in 2024 which is a 10% **increase**. Average days on market in the month of March for new construction across Acadiana was 136.



Acadiana New Construction Dollar Volume

In March 2025, the total new construction closed volume was \$38,064,344 across Acadiana. That is an 8% **increase** from March 2024, and an **increase** of 7% from February 2025. Total for 2025 YTD is \$98,246,608 versus \$87,347,922 in 2024 which is a 11% **increase**. Average Sales Price in March for new construction across Acadiana was \$292,802.



Acadiana New Construction Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	3	1	1.0
\$160,000-\$169,999	1	1	3.0
\$170,000-\$179,999	3	4	4.0
\$180,000-\$189,999	9	7	2.3
\$190,000-\$199,999	10	10	3.0
\$200,000-\$219,999	39	15	1.2
\$220,000-\$239,999	60	60	3.0
\$240,000-\$259,999	55	69	3.8
\$260,000-\$279,999	39	45	3.5
\$280,000-\$299,999	27	41	4.6
\$300,000-\$349,999	34	41	3.6
\$350,000-\$399,999	14	25	5.4
\$400,000-\$449,999	7	25	10.7
\$450,000-\$499,999	10	14	4.2
\$500,000-\$549,999	4	10	7.5
\$550,000-\$599,999	3	10	10.0
\$600,000-\$699,999	3	9	9.0
\$700,000-\$799,999	6	5	2.5
\$800,000-\$899,999	2	9	13.5
\$900,000-\$999,999	1	11	33.0
\$1,000,000 & over	2	23	34.5
	332	435	3.9

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

74% of all sales reported in this range

58% of all active listings

246 total sales vs 253 actives

3.09 - month supply of inventory

\$300,000 and above:

26% of all sales reported in this range

42% of all active listings

86 total sales vs 182 actives

6.35 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1853	1841	-1%
Closed Sales	1123	1147	2%
Days on Market	81	96	19%
Average Sales Price	\$248,679	\$254,696	2%

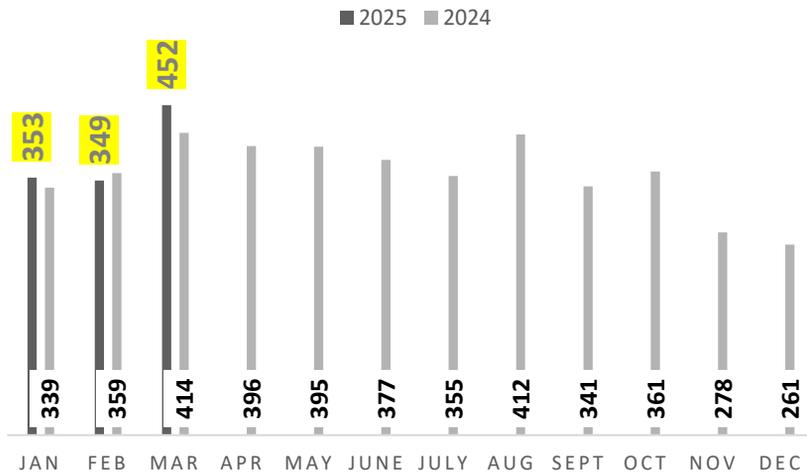
Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	487	375	-23%
Closed Sales	300	332	11%
Days on Market	108	122	13%
Average Sales Price	\$290,804	\$295,924	2%

Lafayette Parish



Lafayette New Listings

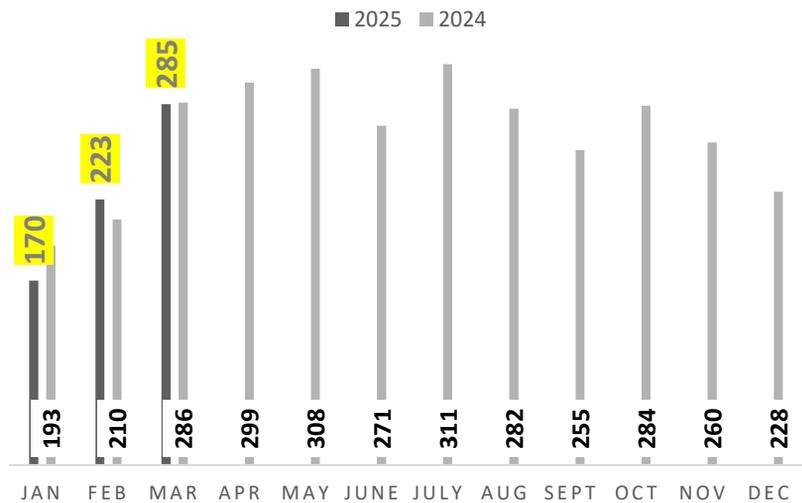


In March 2025 there were 452 new Residential listings in in Lafayette Parish. That is an **increase** of 8% from new listings in March 2024 and an **increase** of 23% from new listings in February 2025. Total for 2025 YTD is 1,154 versus 1,112 in 2024 which is a 7% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

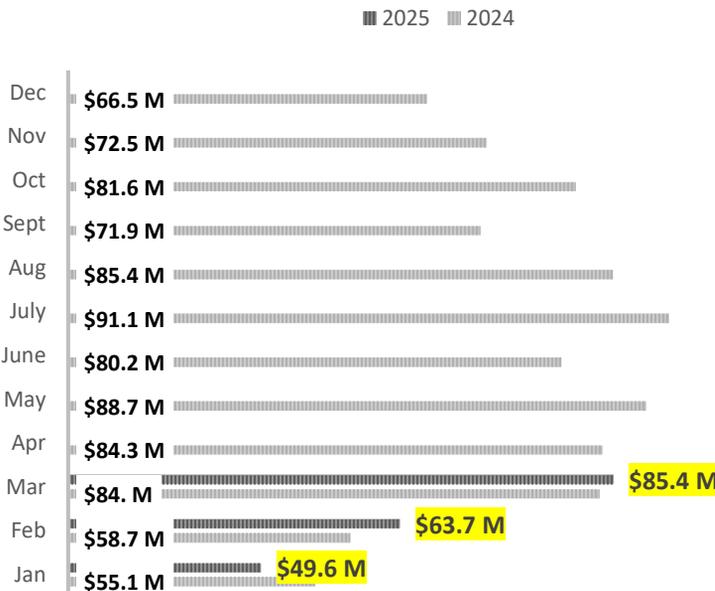
Lafayette Closed Sales

In March 2025 there were 285 total Residential sales in Lafayette Parish. That is a **decrease** of <1% from units sold in March of 2024, but an **increase** of 22% from units sold in February 2025. Total for 2025 YTD is 678 versus 689 in 2024 which is a 2% **decrease**. Average days on market in the month of March in Lafayette Parish was 92.



Lafayette Dollar Volume

In March 2025, the total Residential closed volume was \$85,412,094 in Lafayette Parish. That is a 2% **increase** from March 2024, and an **increase** of 25% from February 2025. Total for 2025 YTD is \$198,720,351 versus \$197,784,179 in 2024 which is a <1% **increase**. Average Sales Price in March in Lafayette Parish was \$299,691.



Lafayette Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	1	0	0.0
\$40,000-\$49,999	2	2	3.0
\$50,000-\$59,999	2	4	6.0
\$60,000-\$69,999	4	2	1.5
\$70,000-\$79,999	14	6	1.3
\$80,000-\$89,999	4	11	8.3
\$90,000-\$99,999	6	10	5.0
\$100,000-\$109,999	8	26	9.8
\$110,000-\$119,999	8	9	3.4
\$120,000-\$129,999	12	22	5.5
\$130,000-\$139,999	11	13	3.5
\$140,000-\$149,999	16	8	1.5
\$150,000-\$159,999	8	16	6.0
\$160,000-\$169,999	8	9	3.4
\$170,000-\$179,999	24	27	3.4
\$180,000-\$189,999	23	25	3.3
\$190,000-\$199,999	14	23	4.9
\$200,000-\$219,999	55	54	2.9
\$220,000-\$239,999	72	100	4.2
\$240,000-\$259,999	71	101	4.3
\$260,000-\$279,999	62	89	4.3
\$280,000-\$299,999	47	76	4.9
\$300,000-\$349,999	66	115	5.2
\$350,000-\$399,999	37	77	6.2
\$400,000-\$449,999	16	50	9.4
\$450,000-\$499,999	26	32	3.7
\$500,000-\$549,999	9	33	11.0
\$550,000-\$599,999	12	22	5.5
\$600,000-\$699,999	8	25	9.4
\$700,000-\$799,999	13	14	3.2
\$800,000-\$899,999	9	25	8.3
\$900,000-\$999,999	4	19	14.3
\$1,000,000-\$1,499,999	5	34	20.4
\$1,500,000-\$1,999,999	1	17	51.0
\$2,000,000 & over	0	10	***
	678	1106	4.9

\$0 - \$149,999:

13% of all sales reported in this range

10% of all active listings

88 total sales vs 113 actives

3.85 - month supply of inventory

\$150,000 - \$299,999:

57% of all sales reported in this range

47% of all active listings

384 total sales vs 520 actives

4.06 - month supply of inventory

\$300,000 and above:

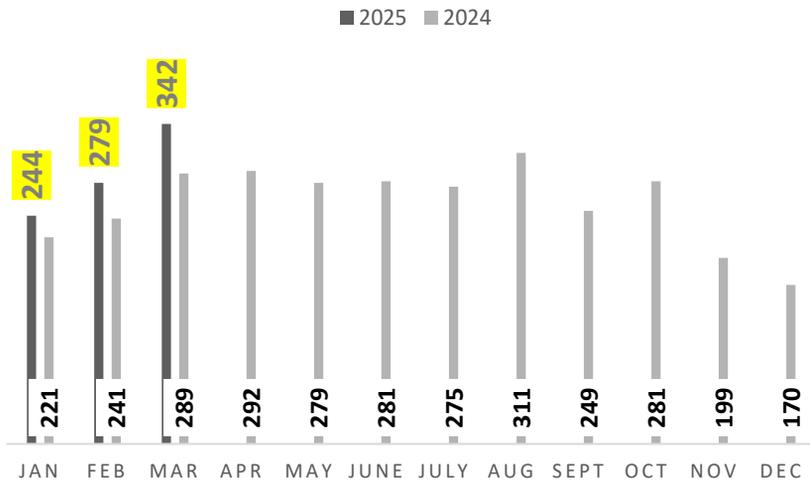
30% of all sales reported in this range

40% of all active listings

205 total sales vs 446 actives

6.53 - month supply of inventory

Lafayette Resale Homes New Listings

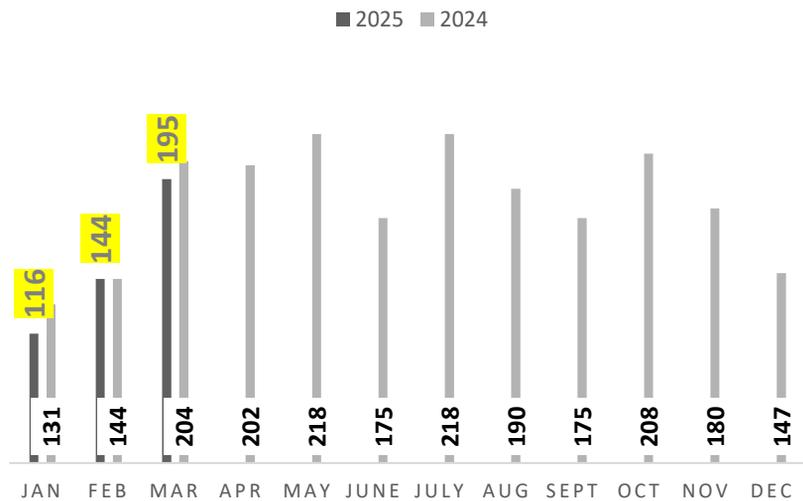


In March 2025 there were 342 Residential resale new listings in Lafayette Parish. That is an **increase** of 15% from resale new listings in March 2024 and an **increase** of 18% from resale new listings in February 2025. Total for 2025 YTD is 865 versus 751 in 2024 which is a 13% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

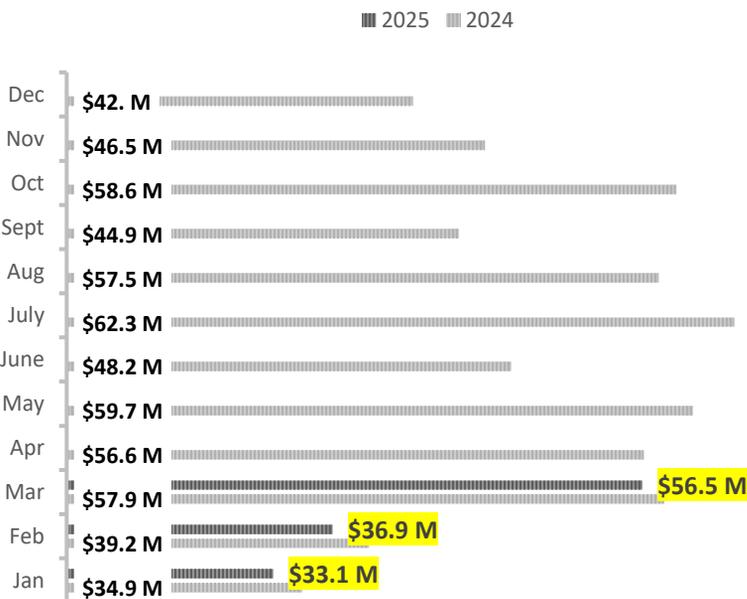
Lafayette Resale Homes Closed Sales

In March 2025 there were 195 total Residential resales in Lafayette Parish. That is a **decrease** of 4% from resale units sold in March of 2024, but an **increase** of 26% from resale units sold in February 2025. Total for 2025 YTD is 455 versus 479 in 2024 which is a 5% **decrease**. Average days on market in the month of March for resales in Lafayette Parish was 68.



Lafayette Resale Homes Dollar Volume

In March 2025, the total Residential resale closed volume for resales was \$56,481,286 in Lafayette Parish. That is a 2% **decrease** from March 2024, but an **increase** of 35% from February 2025. Total for 2025 YTD is \$126,430,050 versus \$131,956,555 in 2024 which is a 4% **decrease**. Average Sales Price in March for resales in Lafayette Parish was \$289,647.



Lafayette Parish Resale Homes Price Points –March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	1	0	0.0
\$40,000-\$49,999	2	2	3.0
\$50,000-\$59,999	2	4	6.0
\$60,000-\$69,999	4	2	1.5
\$70,000-\$79,999	14	6	1.3
\$80,000-\$89,999	4	11	8.3
\$90,000-\$99,999	6	10	5.0
\$100,000-\$109,999	8	26	9.8
\$110,000-\$119,999	8	9	3.4
\$120,000-\$129,999	12	21	5.3
\$130,000-\$139,999	11	13	3.5
\$140,000-\$149,999	16	8	1.5
\$150,000-\$159,999	7	16	6.9
\$160,000-\$169,999	8	8	3.0
\$170,000-\$179,999	24	26	3.3
\$180,000-\$189,999	19	21	3.3
\$190,000-\$199,999	12	16	4.0
\$200,000-\$219,999	41	42	3.1
\$220,000-\$239,999	40	71	5.3
\$240,000-\$259,999	36	54	4.5
\$260,000-\$279,999	25	49	5.9
\$280,000-\$299,999	24	41	5.1
\$300,000-\$349,999	38	74	5.8
\$350,000-\$399,999	27	56	6.2
\$400,000-\$449,999	10	25	7.5
\$450,000-\$499,999	15	19	3.8
\$500,000-\$549,999	5	24	14.4
\$550,000-\$599,999	10	12	3.6
\$600,000-\$699,999	5	17	10.2
\$700,000-\$799,999	7	10	4.3
\$800,000-\$899,999	7	16	6.9
\$900,000-\$999,999	3	8	8.0
\$1,000,000 & over	4	38	28.5
	455	755	5.0

\$0 - \$149,999:

19% of all sales reported in this range

15% of all active listings

88 total sales vs 112 actives

3.82 - month supply of inventory

\$150,000 - \$299,999:

52% of all sales reported in this range

46% of all active listings

236 total sales vs 344 actives

4.37 - month supply of inventory

\$300,000 and above:

29% of all sales reported in this range

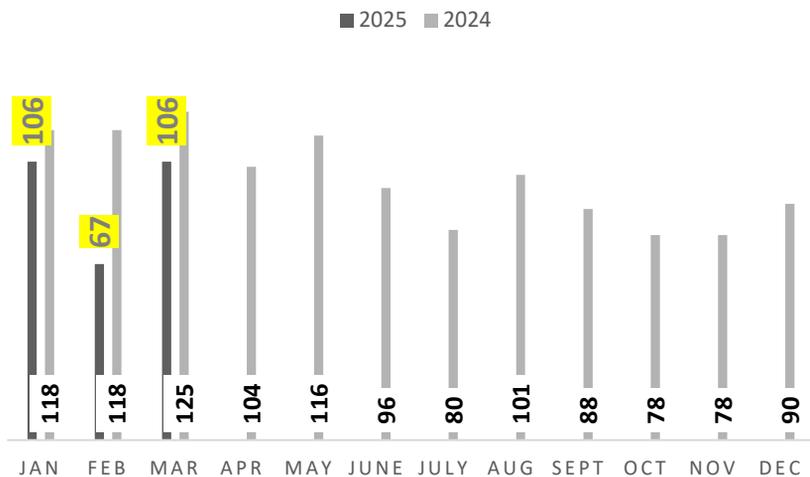
40% of all active listings

131 total sales vs 299 actives

6.85 - month supply of inventory



Lafayette New Construction New Listings

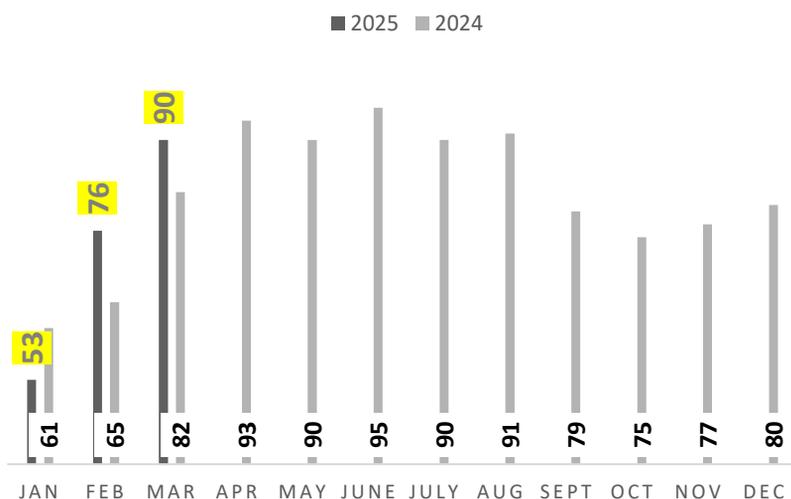


In March 2025 there were 106 new construction listings in Lafayette Parish. That is a **decrease** of 15% from new construction listings in March of 2024 but an **increase** of 37% from new construction new listings in February 2025. Total for 2025 YTD is 279 versus 361 in 2024 which is a 23% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

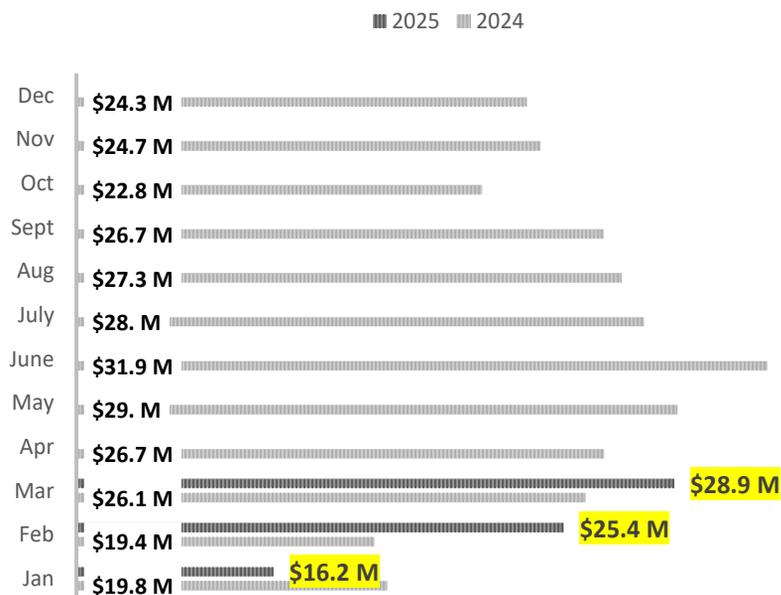
Lafayette New Construction Closed Sales

In March 2025 there were 90 total new construction sales in Lafayette Parish. That is a 9% **increase** from new construction units sold in March of 2024, and an **increase** of 16% from new construction units sold in February 2025. Total for 2025 YTD is 219 versus 209 in 2024 which is a 5% **increase**. Average days on market in the month of March in Lafayette Parish for new construction was 143.



Lafayette New Construction Dollar Volume

In March 2025, the total new construction closed volume was \$28,930,808 in Lafayette Parish. That is a 10% **increase** from March of 2024, and an **increase** of 12% from February 2025. Total for 2025 YTD is \$70,605,301 versus \$65,392,624 in 2024 which is a 7% **increase**. Average Sales Price in March for new construction in Lafayette Parish was \$321,453.



Lafayette Parish New Construction Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	0	1	***
\$180,000-\$189,999	4	4	3.0
\$190,000-\$199,999	2	7	10.5
\$200,000-\$219,999	13	9	2.1
\$220,000-\$239,999	32	26	2.4
\$240,000-\$259,999	35	45	3.9
\$260,000-\$279,999	36	38	3.2
\$280,000-\$299,999	23	35	4.6
\$300,000-\$349,999	28	40	4.3
\$350,000-\$399,999	10	21	6.3
\$400,000-\$449,999	6	25	12.5
\$450,000-\$499,999	10	13	3.9
\$500,000-\$549,999	4	9	6.8
\$550,000-\$599,999	2	9	13.5
\$600,000-\$699,999	3	8	8.0
\$700,000-\$799,999	5	4	2.4
\$800,000-\$899,999	2	9	13.5
\$900,000-\$999,999	1	11	33.0
\$1,000,000 & over	2	23	34.5
	219	338	4.6

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

67% of all sales reported in this range

49% of all active listings

146 total sales vs 166 actives

3.41 - month supply of inventory

\$300,000 and above:

33% of all sales reported in this range

51 of all active listings

73 total sales vs 172 actives

7.07 - month supply of inventory

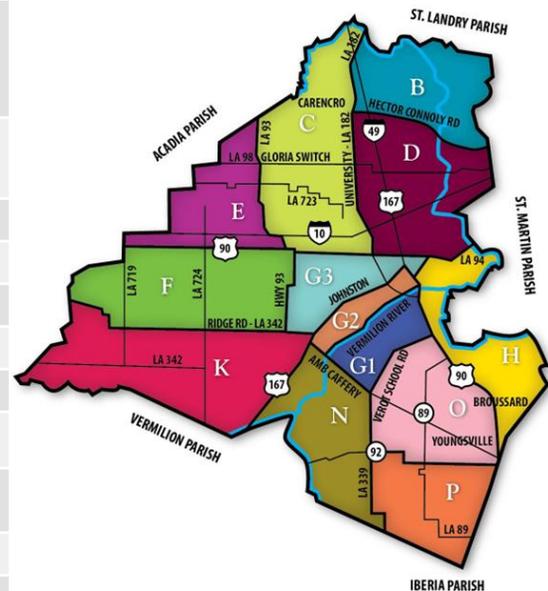
Top 15 Subdivisions by Units Sold – Lafayette Parish (Q1 2025)

Property Type/Subdivision	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
The Waters*	13	\$3,264,865	\$251,143	\$251,385	- \$77	31	31
Sugar Mill Pond	12	\$5,222,566	\$435,214	\$360,000	- \$5,348	183	183
Caneview Estates*	10	\$2,742,560	\$274,256	\$273,758	- \$102	6	6
Fairhaven	9	\$3,155,560	\$350,618	\$353,650	+ \$444	74	74
Cypress Meadows	9	\$2,975,500	\$330,611	\$305,000	- \$6,389	57	57
Ambassador Commons*	9	\$2,507,500	\$278,611	\$273,760	+ \$56	69	69
Acadian Meadows*	8	\$2,333,240	\$291,655	\$300,412	- \$1,625	158	158
Belleview	8	\$2,152,500	\$269,062	\$265,000	- \$2,750	154	154
Cedar Creek*	8	\$1,986,527	\$248,316	\$244,500	+ \$3,441	181	181
Detente Lakes	7	\$3,448,056	\$492,579	\$498,000	- \$43	207	237
Summerview*	7	\$1,566,465	\$223,781	\$225,650	- \$1,500	152	152
River Ranch	6	\$4,023,162	\$670,527	\$652,000	- \$24,306	50	61
The Woodlands of Acadiana	6	\$2,459,800	\$409,967	\$410,000	- \$4,350	66	84
Mon Cherie	6	\$2,320,502	\$386,750	\$391,250	- \$35,283	312	312
Central Village*	6	\$1,742,495	\$290,416	\$289,999	\$0	246	246

* Notes National Builder

MLS Areas (Q1 2025)

Lafayette							
Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Residential	675	\$197,113,351	\$292,020	\$251,500	- \$6,097	82	90
B	7	\$2,923,000	\$417,571	\$322,500	- \$18,000	74	74
C	44	\$8,104,993	\$184,204	\$189,932	- \$3,684	89	99
D	68	\$14,028,061	\$206,295	\$230,000	- \$4,915	93	104
E	7	\$2,433,000	\$347,571	\$286,500	- \$3,843	30	59
F	52	\$12,456,120	\$239,541	\$228,142	- \$2,785	104	107
G1	30	\$11,409,453	\$380,315	\$283,500	- \$11,935	32	34
G2	50	\$14,941,100	\$298,822	\$221,500	- \$15,068	63	75
G3	56	\$12,157,970	\$217,107	\$210,750	- \$5,619	86	94
H	23	\$5,751,000	\$250,043	\$247,500	- \$3,430	73	79
K	43	\$10,928,064	\$254,141	\$247,535	- \$2,649	73	81
N	77	\$25,546,013	\$331,766	\$270,750	- \$5,396	75	82
O	115	\$40,866,613	\$355,362	\$289,500	- \$6,904	71	79
P	103	\$35,567,964	\$345,320	\$308,050	- \$4,786	109	115



Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1112	1154	4%
Closed Sales	689	678	-2%
Days on Market	72	89	24%
Average Sales Price	\$287,060	\$293,098	2%

Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	751	865	15%
Closed Sales	479	455	-5%
Days on Market	56	70	25%
Average Sales Price	\$275,483	\$277,868	1%

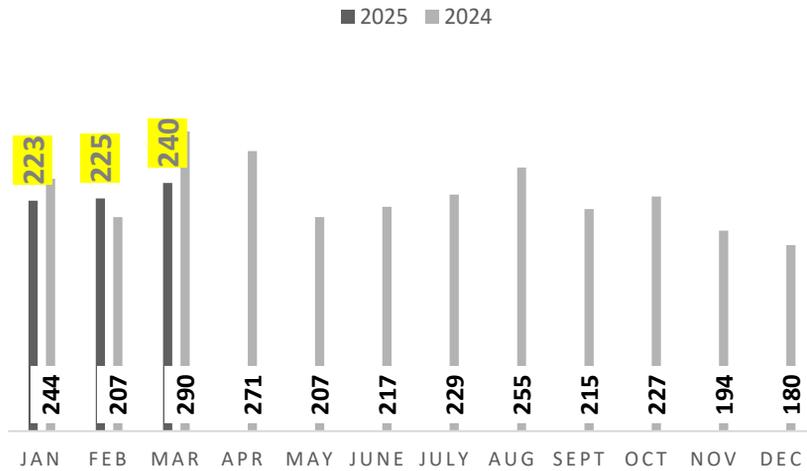
Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	361	279	-23%
Closed Sales	208	219	5%
Days on Market	108	128	19%
Average Sales Price	\$314,388	\$322,399	3%

Out of Parish



Out of Parish New Listings

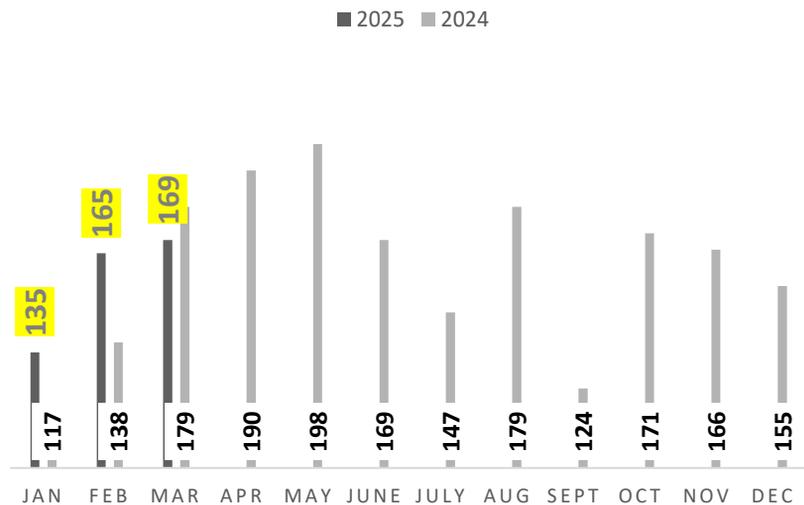


In March 2025 there were 240 Residential out of Parish new listings. That is a **decrease** of 17% from new listings in March of 2024 but an **increase** of 6% from new listings in February 2025. Total for 2025 YTD is 688 versus 741 in 2024 which is a 7% **decrease**.

* Any listing with a List date within the reported month range is considered a New Listing.

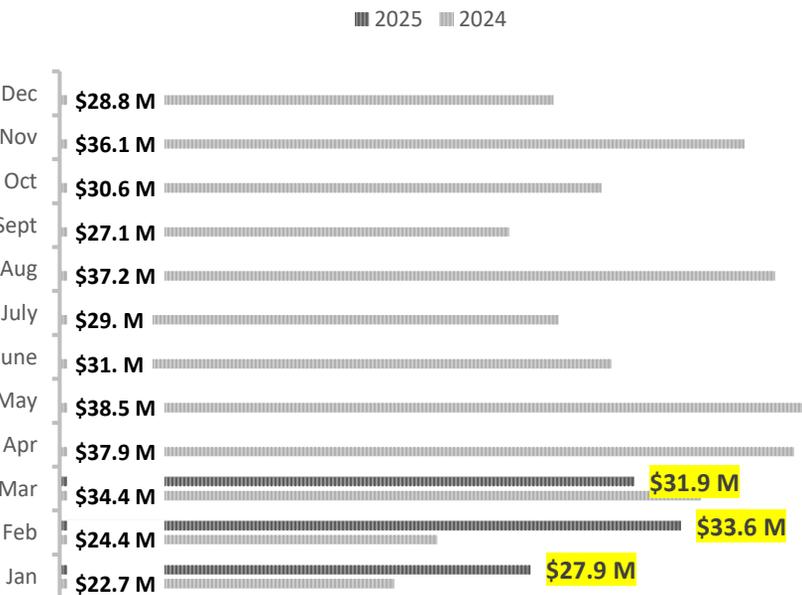
Out of Parish Closed Sales

In March 2025 there were 169 total Residential out of Parish sales. That is a 6% **decrease** from out of Parish units sold in March of 2024, but an **increase** of 2% from out of Parish units sold in February 2025. Total for 2025 YTD is 469 versus 434 in 2024 which is a 7% **increase**. Average days on market for out of Parish in the month of March was 108.



Out of Parish Dollar Volume

In March 2025, the total Residential out of Parish closed volume was \$31,861,096. That is a 7% **decrease** from March 2024, and a **decrease** of 5% from February 2025. Total for 2025 YTD is \$93,416,283 versus \$81,482,054 in 2024 which is a 13% **increase**. Average Sales Price in March for out of Parish was \$188,527.



Out of Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	10	7	2.1
\$20,000-\$29,999	8	12	4.5
\$30,000-\$39,999	12	10	2.5
\$40,000-\$49,999	14	18	3.9
\$50,000-\$59,999	15	14	2.8
\$60,000-\$69,999	7	34	14.6
\$70,000-\$79,999	18	22	3.7
\$80,000-\$89,999	7	26	11.1
\$90,000-\$99,999	13	25	5.8
\$100,000-\$109,999	7	11	4.7
\$110,000-\$119,999	13	30	6.9
\$120,000-\$129,999	17	33	5.8
\$130,000-\$139,999	17	33	5.8
\$140,000-\$149,999	11	23	6.3
\$150,000-\$159,999	17	29	5.1
\$160,000-\$169,999	13	35	8.1
\$170,000-\$179,999	19	24	3.8
\$180,000-\$189,999	19	33	5.2
\$190,000-\$199,999	17	25	4.4
\$200,000-\$219,999	45	27	1.8
\$220,000-\$239,999	43	77	5.4
\$240,000-\$259,999	33	41	3.7
\$260,000-\$279,999	17	32	5.6
\$280,000-\$299,999	8	22	8.3
\$300,000-\$349,999	23	37	4.8
\$350,000-\$399,999	13	34	7.8
\$400,000-\$449,999	10	13	3.9
\$450,000-\$499,999	5	23	13.8
\$500,000-\$549,999	3	7	7.0
\$550,000-\$599,999	7	13	5.6
\$600,000-\$699,999	3	7	7.0
\$700,000-\$799,999	3	3	3.0
\$800,000-\$899,999	2	7	10.5
\$900,000-\$999,999	0	3	***
\$1,000,000 & over	0	17	***
	469	807	5.2

\$0 - \$149,999:

- 36% of all sales reported in this range
- 37% of all active listings
- 169 total sales vs 298 actives
- 5.29 - month supply of inventory

\$150,000 - \$299,999:

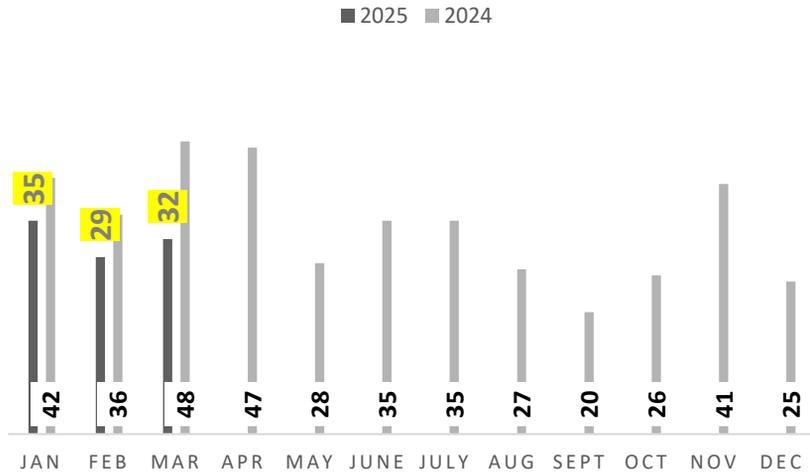
- 49% of all sales reported in this range
- 43% of all active listings
- 231 total sales vs 354 actives
- 4.48 - month supply of inventory

\$300,000 and above:

- 15% of all sales reported in this range
- 20% of all active listings
- 69 total sales vs 164 actives
- 7.13 - month supply of inventory



Out of Parish New Construction New Listings

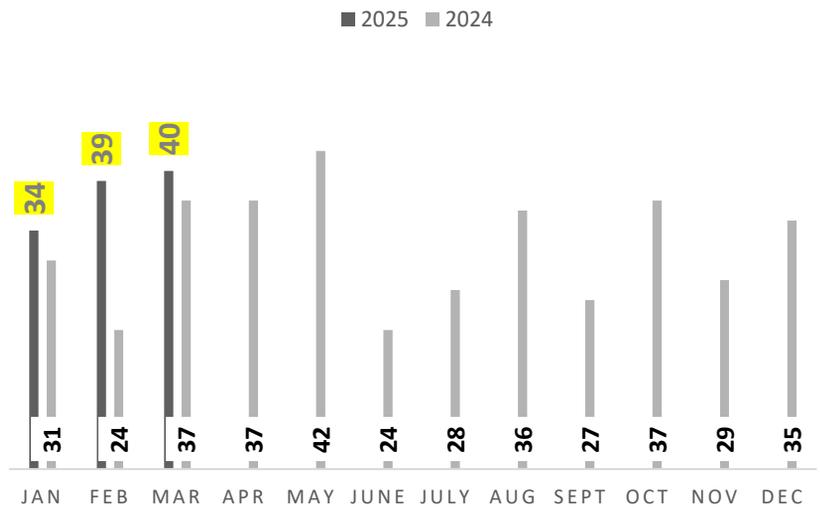


In March 2025 there were 32 Residential new construction out of Parish listings. That is a **decrease** of 33% from new listings in March of 2024, but an **increase** of 9% from new listings in February 2025. Total for 2025 YTD is 96 versus 126 in 2024 which is a 24% **decrease**.

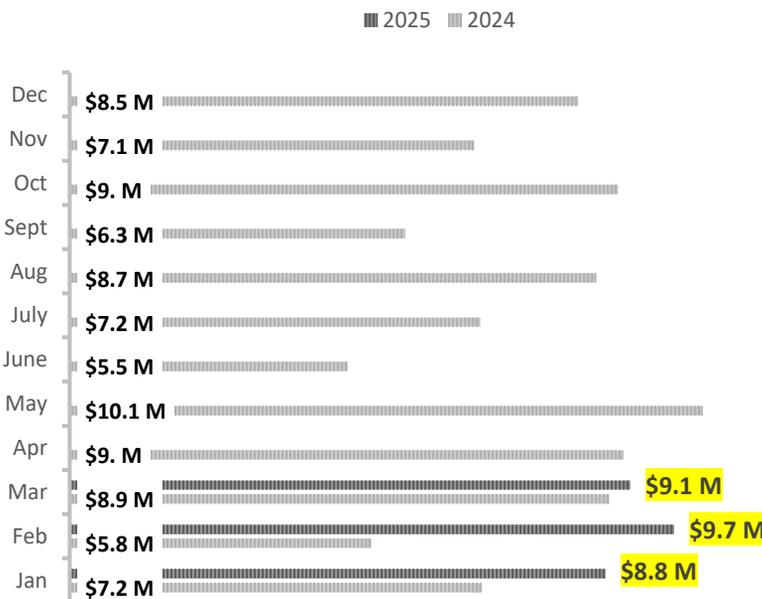
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In March 2025 there were 40 total Residential new construction out of Parish sales. That is an **increase** of 8% from units sold in March of 2024, and an **increase** of 3% from units sold in February 2025. Total for 2025 YTD is 113 versus 92 in 2024 which is a 19% **increase**. Average days on market in the month of March for new construction out of Parish was 120.



Out of Parish New Construction Dollar Volume



In March 2025, the total Residential new construction out of Parish closed volume was \$9,133,536. That is a 3% **increase** from March 2024, but a **decrease** of 6% from February 2025. Total for 2025 YTD is \$27,641,307 versus \$21,955,298 in 2024 which is a 21% **increase**. Average Sales Price in March for new construction out of Parish was \$222,250.

Out of Parish New Construction Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	2	1	1.5
\$160,000-\$169,999	1	0	0.0
\$170,000-\$179,999	3	3	3.0
\$180,000-\$189,999	5	3	1.8
\$190,000-\$199,999	8	3	1.1
\$200,000-\$219,999	26	6	0.7
\$220,000-\$239,999	28	34	3.6
\$240,000-\$259,999	20	24	3.6
\$260,000-\$279,999	3	7	7.0
\$280,000-\$299,999	4	6	4.5
\$300,000-\$349,999	6	1	0.5
\$350,000-\$399,999	4	4	3.0
\$400,000-\$449,999	1	0	0.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	1	1	3.0
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	1	1	3.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	113	97	2.6

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

89% of all sales reported in this range

90% of all active listings

62 total sales vs 87 actives

2.61 - month supply of inventory

\$300,000 and above:

11% of all sales reported in this range

10% of all active listings

13 total sales vs 10 actives

2.31 - month supply of inventory

Out of Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	741	688	-7%
Closed Sales	434	469	8%
Days on Market	95	105	11%
Average Sales Price	\$187,747	\$199,182	6%

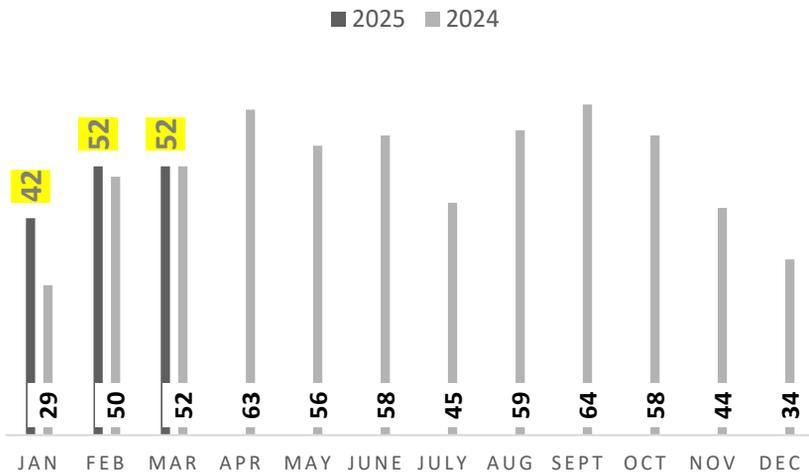
Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	126	96	-24%
Closed Sales	92	113	23%
Days on Market	108	110	2%
Average Sales Price	\$238,645	\$244,613	3%

Iberia Parish



Iberia Parish New Listings

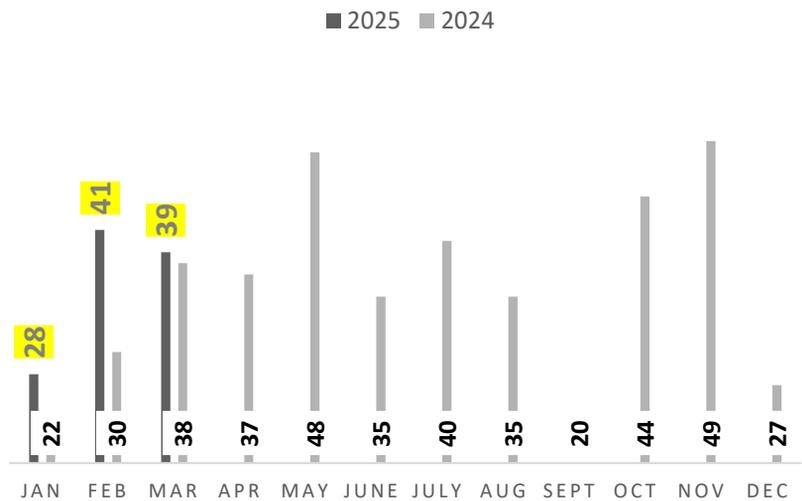


In March 2025 there were 52 new Residential listings in Iberia Parish. That is the same number of new listings as March of 2024 and the same number of new listings as February 2025. Total for 2025 YTD is 146 versus 131 in 2024 which is a 10% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

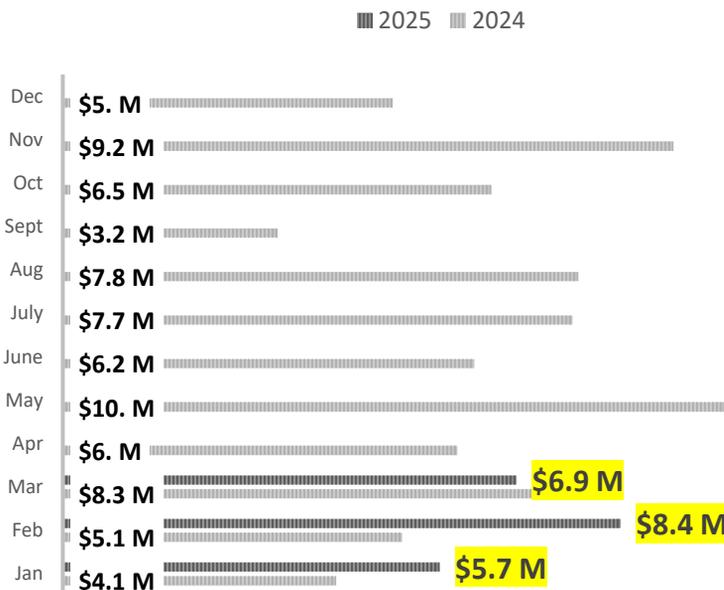
Iberia Parish Closed Sales

In March 2025 there were 39 total Residential sales in Iberia Parish. That is an **increase** of 3% from units sold in March of 2024, but a **decrease** of 5% from units sold in February 2025. Total for 2025 YTD is 108 versus 90 in 2024 which is a 17% **increase**. Average days on market in the month of March in Iberia Parish was 99.



Iberia Parish Dollar Volume

In March 2025, the total Residential closed volume was \$6,852,160 in Iberia Parish. That is a 17% **decrease** from March 2024, and a **decrease** of 19% from February 2025. Total for 2025 YTD is \$20,967,017 versus \$17,548,412 in 2024 which is a 16% **increase**. Average Sales Price in March in Iberia Parish was \$175,696.



Iberia Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	3	3	3.0
\$20,000-\$29,999	1	4	12.0
\$30,000-\$39,999	2	4	6.0
\$40,000-\$49,999	1	3	9.0
\$50,000-\$59,999	5	6	3.6
\$60,000-\$69,999	0	5	***
\$70,000-\$79,999	6	5	2.5
\$80,000-\$89,999	2	5	7.5
\$90,000-\$99,999	4	7	5.3
\$100,000-\$109,999	1	2	6.0
\$110,000-\$119,999	5	8	4.8
\$120,000-\$129,999	4	7	5.3
\$130,000-\$139,999	3	7	7.0
\$140,000-\$149,999	4	3	2.3
\$150,000-\$159,999	1	11	33.0
\$160,000-\$169,999	5	11	6.6
\$170,000-\$179,999	4	7	5.3
\$180,000-\$189,999	3	8	8.0
\$190,000-\$199,999	6	1	0.5
\$200,000-\$219,999	14	3	0.6
\$220,000-\$239,999	9	15	5.0
\$240,000-\$259,999	8	7	2.6
\$260,000-\$279,999	3	8	8.0
\$280,000-\$299,999	1	4	12.0
\$300,000-\$349,999	1	3	9.0
\$350,000-\$399,999	7	7	3.0
\$400,000-\$449,999	0	3	***
\$450,000-\$499,999	1	4	12.0
\$500,000-\$549,999	0	2	***
\$550,000-\$599,999	3	2	2.0
\$600,000-\$699,999	0	0	***
\$700,000-\$799,999	1	1	3.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	2	***
	108	169	4.7

\$0 - \$149,999:

38% of all sales reported in this range

41% of all active listings

41 total sales vs 69 actives

5.05 - month supply of inventory

\$150,000 - \$299,999:

50% of all sales reported in this range

44% of all active listings

54 total sales vs 75 actives

4.17 - month supply of inventory

\$300,000 and above:

12% of all sales reported in this range

15% of all active listings

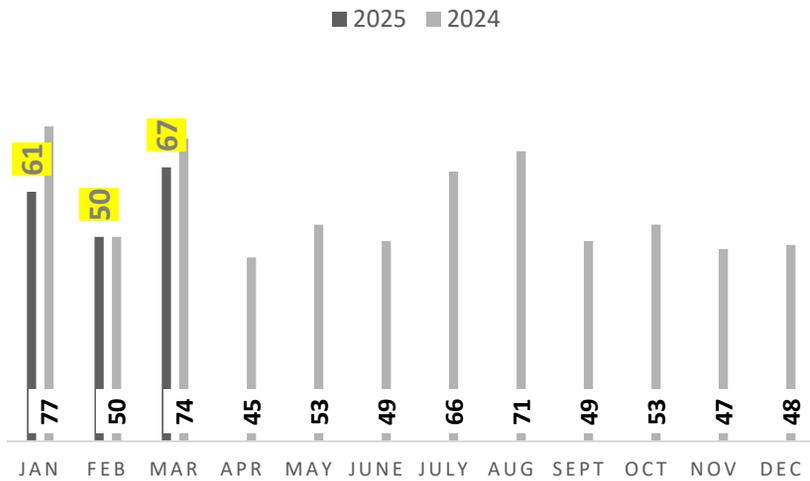
13 total sales vs 25 actives

5.77 - month supply of inventory

St Landry Parish



St Landry Parish New Listings

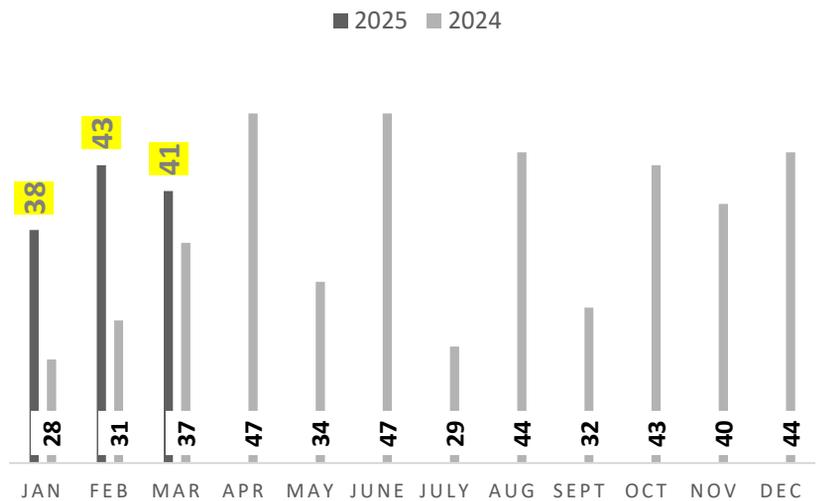


In March 2025 there were 67 new Residential listings in St Landry Parish. That is a **decrease** of 9% from new listings in March of 2024 but an **increase** of 25% from new listings in February 2025. Total for 2025 YTD is 178 versus 201 in 2024 which is a 11% **decrease**.

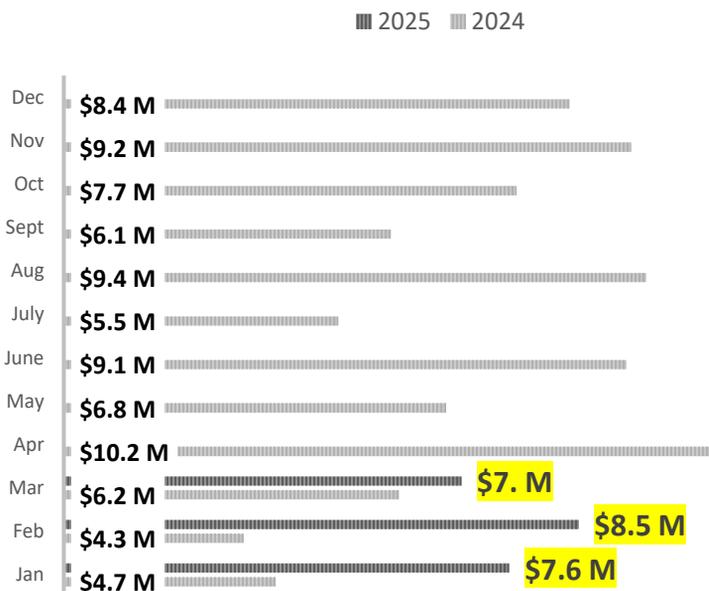
* Any listing with a List date within the reported month range is considered a New Listing.

St Landry Parish Closed Sales

In March 2025 there were 41 total Residential sales in St Landry Parish. That is an **increase** of 10% from units sold in March of 2024, but a **decrease** of 5% from units sold in February 2025. Total for 2025 YTD is 122 versus 96 in 2024 which is a 21% **increase**. Average days on market in the month of March across St Landry Parish was 97.



St Landry Parish Dollar Volume



In March 2025, the total Residential closed volume was \$7,023,559 across St Landry Parish. That is a 11% **increase** from March 2024, but a **decrease** of 17% from February 2025. Total for 2025 YTD is \$23,155,257 versus \$15,189,095 in 2024 which is a 34% **increase**. Average Sales Price in March across St Landry Parish was \$159,999.

St Landry Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	4	1	0.8
\$20,000-\$29,999	4	2	1.5
\$30,000-\$39,999	6	3	1.5
\$40,000-\$49,999	5	7	4.2
\$50,000-\$59,999	5	7	4.2
\$60,000-\$69,999	2	16	24.0
\$70,000-\$79,999	4	6	4.5
\$80,000-\$89,999	1	7	21.0
\$90,000-\$99,999	4	4	3.0
\$100,000-\$109,999	5	3	1.8
\$110,000-\$119,999	1	7	21.0
\$120,000-\$129,999	4	8	6.0
\$130,000-\$139,999	3	12	12.0
\$140,000-\$149,999	3	5	5.0
\$150,000-\$159,999	5	6	3.6
\$160,000-\$169,999	2	10	15.0
\$170,000-\$179,999	4	6	4.5
\$180,000-\$189,999	7	6	2.6
\$190,000-\$199,999	4	8	6.0
\$200,000-\$219,999	10	6	1.8
\$220,000-\$239,999	10	24	7.2
\$240,000-\$259,999	4	8	6.0
\$260,000-\$279,999	6	8	4.0
\$280,000-\$299,999	0	3	***
\$300,000-\$349,999	7	11	4.7
\$350,000-\$399,999	2	5	7.5
\$400,000-\$449,999	4	2	1.5
\$450,000-\$499,999	0	8	***
\$500,000-\$549,999	1	2	6.0
\$550,000-\$599,999	1	4	12.0
\$600,000-\$699,999	2	1	1.5
\$700,000-\$799,999	1	1	3.0
\$800,000-\$899,999	1	2	6.0
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	0	5	***
	122	215	5.3

\$0 - \$149,999:

42% of all sales reported in this range

41% of all active listings

51 total sales vs 88 actives

5.18 - month supply of inventory

\$150,000 - \$299,999:

43% of all sales reported in this range

40% of all active listings

52 total sales vs 85 actives

4.90 - month supply of inventory

\$300,000 and above:

16% of all sales reported in this range

20% of all active listings

19 total sales vs 42 actives

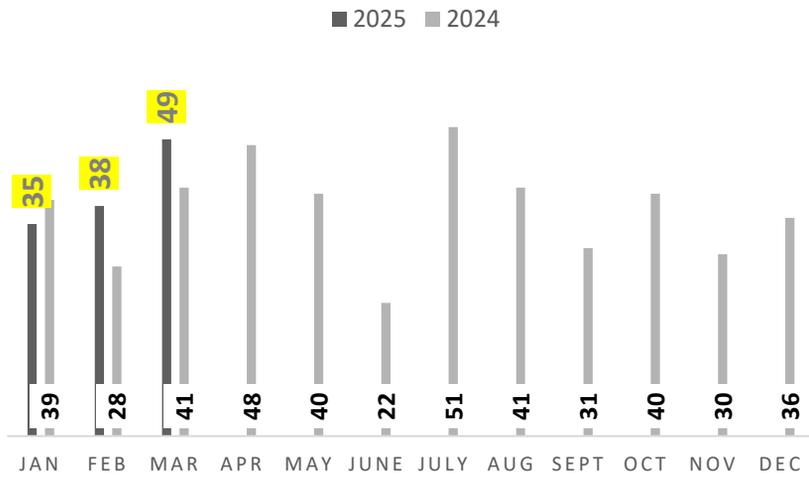
6.63 - month supply of inventory



St Martin Parish



St Martin Parish New Listings

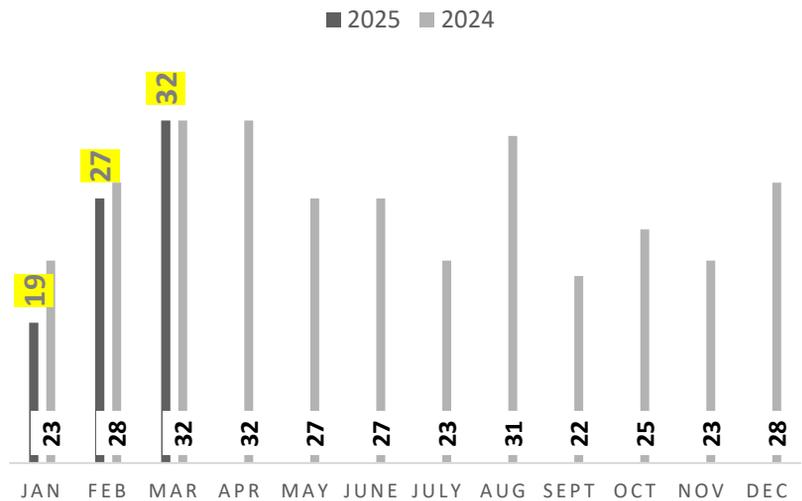


In March 2025 there were 49 new Residential listings in St Martin Parish. That is an **increase** of 16% from new listings in March of 2024 and an **increase** of 22% from new listings in February 2025. Total for 2025 YTD is 122 versus 108 in 2024 which is a 11% **increase**.

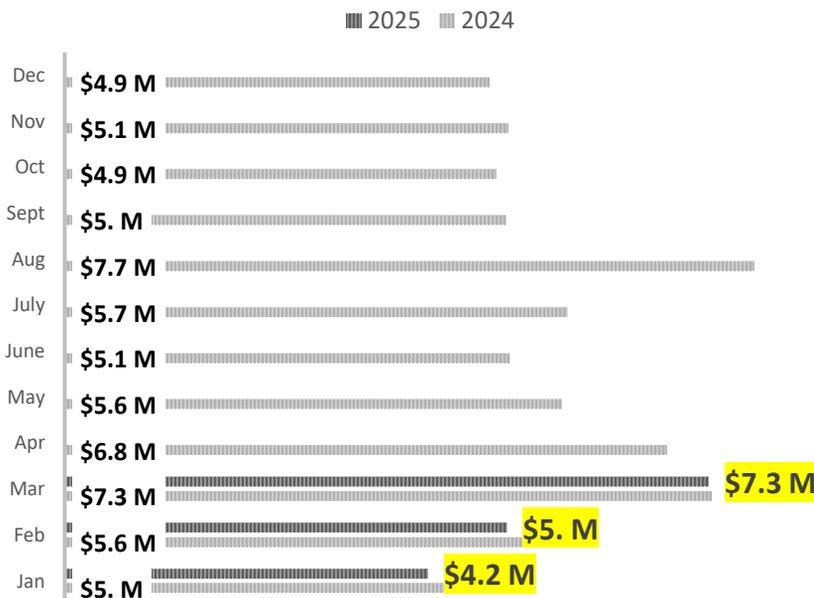
* Any listing with a List date within the reported month range is considered a New Listing.

St Martin Parish Closed Sales

In March 2025 there were 32 total Residential sales in St Martin Parish. That is the same number of units sold as March 2024, and an **increase** of 16% from units sold in February 2025. Total for 2025 YTD is 78 versus 83 in 2024 which is a 6% **decrease**. Average days on market in the month of March across St Martin Parish was 131.



St Martin Parish Dollar Volume



In March 2025, the total Residential closed volume was \$7,252,900 across St Martin Parish. That is a <1% **decrease** from March of 2024, but an **increase** of 30% from February 2025. Total for 2025 YTD is \$16,474,289 versus \$17,810,470 in 2024 which is an 8% **decrease**. Average Sales Price in March across St Martin Parish was \$226,653.



St Martin Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	2	***
\$30,000-\$39,999	1	2	6.0
\$40,000-\$49,999	4	2	1.5
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	5	***
\$70,000-\$79,999	1	5	15.0
\$80,000-\$89,999	1	4	12.0
\$90,000-\$99,999	1	6	18.0
\$100,000-\$109,999	1	3	9.0
\$110,000-\$119,999	2	5	7.5
\$120,000-\$129,999	1	6	18.0
\$130,000-\$139,999	3	3	3.0
\$140,000-\$149,999	3	3	3.0
\$150,000-\$159,999	6	5	2.5
\$160,000-\$169,999	1	2	6.0
\$170,000-\$179,999	5	3	1.8
\$180,000-\$189,999	4	12	9.0
\$190,000-\$199,999	4	7	5.3
\$200,000-\$219,999	7	5	2.1
\$220,000-\$239,999	8	8	3.0
\$240,000-\$259,999	4	6	4.5
\$260,000-\$279,999	2	3	4.5
\$280,000-\$299,999	6	5	2.5
\$300,000-\$349,999	8	12	4.5
\$350,000-\$399,999	1	7	21.0
\$400,000-\$449,999	4	3	2.3
\$450,000-\$499,999	0	4	***
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	0	4	***
\$600,000-\$699,999	0	3	***
\$700,000-\$799,999	0	1	***
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	3	***
	78	142	5.5

\$0 - \$149,999:

23% of all sales reported in this range

33% of all active listings

18 total sales vs 47 actives

7.83 - month supply of inventory

\$150,000 - \$299,999:

60% of all sales reported in this range

39% of all active listings

47 total sales vs 56 actives

3.57 - month supply of inventory

\$300,000 and above:

17% of all sales reported in this range

27% of all active listings

13 total sales vs 39 actives

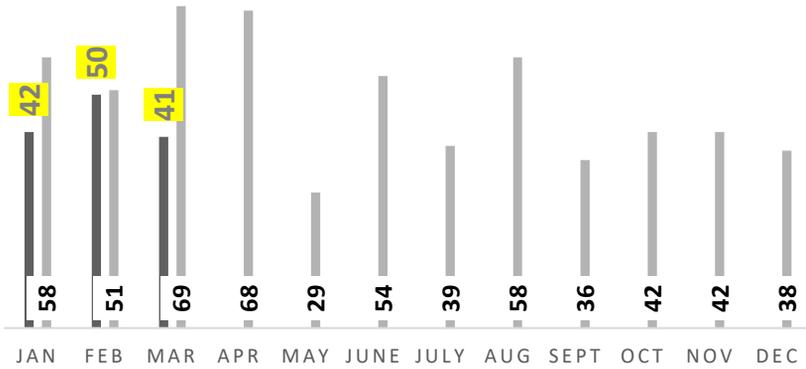
9.00 - month supply of inventory

Vermilion Parish



Vermilion Parish New Listings

■ 2025 ■ 2024



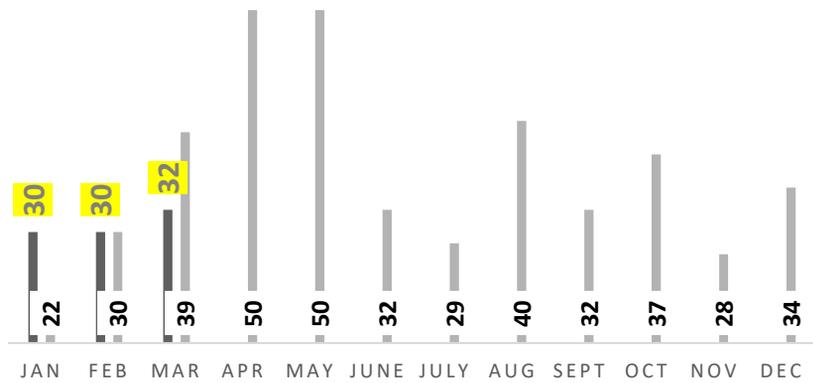
In March 2025 there were 41 new Residential listings in Vermilion Parish. That is a **decrease** of 41% from new listings in March of 2024 and a **decrease** of 18% from new listings in February 2025. Total for 2025 YTD is 133 versus 178 in 2024 which is a 25% **decrease**.

*Any listing with a List date within the reported month range is considered a New Listing.

Vermilion Parish Closed Sales

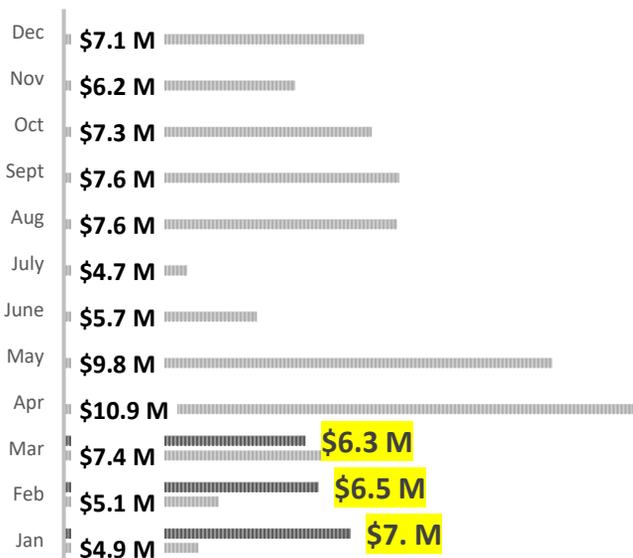
■ 2025 ■ 2024

In March 2025 there were 32 total Residential sales in Vermilion Parish. That is a **decrease** of 18% from units sold in March of 2024, but an **increase** of 6% from units sold in February 2025. Total for 2025 YTD is 92 versus 91 in 2024 which is a 1% **increase**. Average days on market in the month of March across Vermilion Parish was 130.



Vermilion Parish Dollar Volume

■ 2025 ■ 2024



In March 2025, the total Residential closed volume was \$6,343,877 across Vermilion Parish. That is a 14% **decrease** from March of 2024, and a **decrease** of 3% from February 2025. Total for 2025 YTD is \$19,835,396 versus \$17,391,752 in 2024 which is a 12% **increase**. Average Sales Price in March across Vermilion Parish was \$198,246.



Vermilion Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	2	1	1.5
\$20,000-\$29,999	3	3	3.0
\$30,000-\$39,999	1	0	0.0
\$40,000-\$49,999	3	4	4.0
\$50,000-\$59,999	4	1	0.8
\$60,000-\$69,999	3	3	3.0
\$70,000-\$79,999	4	3	2.3
\$80,000-\$89,999	2	7	10.5
\$90,000-\$99,999	1	5	15.0
\$100,000-\$109,999	0	1	***
\$110,000-\$119,999	3	6	6.0
\$120,000-\$129,999	3	7	7.0
\$130,000-\$139,999	4	9	6.8
\$140,000-\$149,999	0	8	***
\$150,000-\$159,999	1	4	12.0
\$160,000-\$169,999	2	7	10.5
\$170,000-\$179,999	1	4	12.0
\$180,000-\$189,999	3	3	3.0
\$190,000-\$199,999	1	5	15.0
\$200,000-\$219,999	8	8	3.0
\$220,000-\$239,999	7	12	5.1
\$240,000-\$259,999	13	12	2.8
\$260,000-\$279,999	4	10	7.5
\$280,000-\$299,999	0	8	***
\$300,000-\$349,999	6	6	3.0
\$350,000-\$399,999	3	7	7.0
\$400,000-\$449,999	2	2	3.0
\$450,000-\$499,999	3	2	2.0
\$500,000-\$549,999	1	0	0.0
\$550,000-\$599,999	3	1	1.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	0	0	***
\$800,000-\$899,999	1	1	3.0
\$900,000-\$999,999	0	2	***
\$1,000,000 & over	0	6	***
	92	160	5.2

\$0 - \$149,999:

36% of all sales reported in this range

36% of all active listings

33 total sales vs 58 actives

5.27 - month supply of inventory

\$150,000 - \$299,999:

43% of all sales reported in this range

46% of all active listings

40 total sales vs 73 actives

5.48 - month supply of inventory

\$300,000 and above:

21% of all sales reported in this range

18% of all active listings

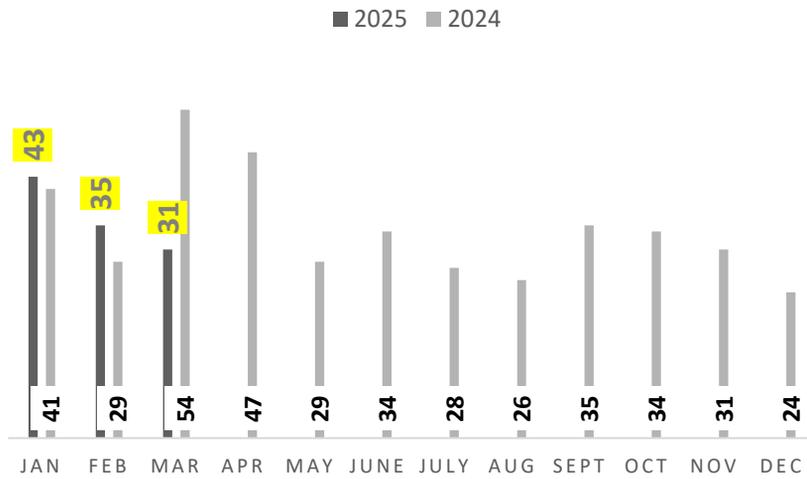
19 total sales vs 29 actives

4.58 - month supply of inventory

Acadia Parish



Acadia Parish New Listings

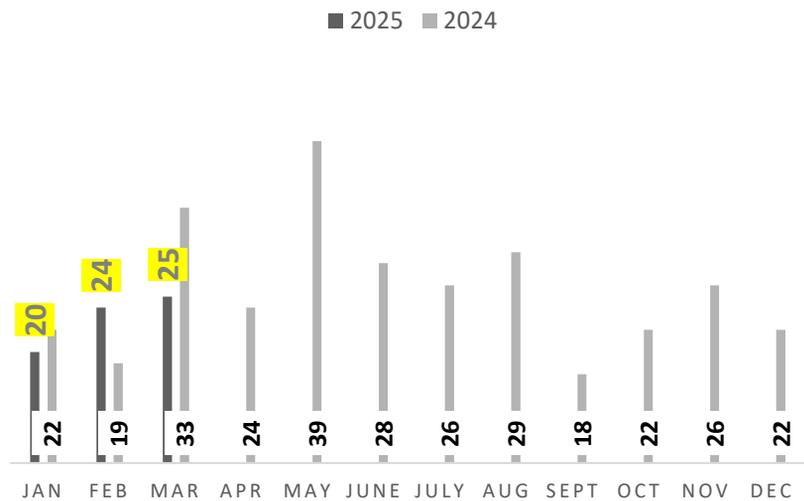


In March 2025 there were 31 new Residential listings in Acadia Parish. That is a **43% decrease** from new listings in March of 2024 and a **decrease** of 11% from new listings in February 2025. Total for 2025 YTD is 109 versus 124 in 2024 which is a **12% increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

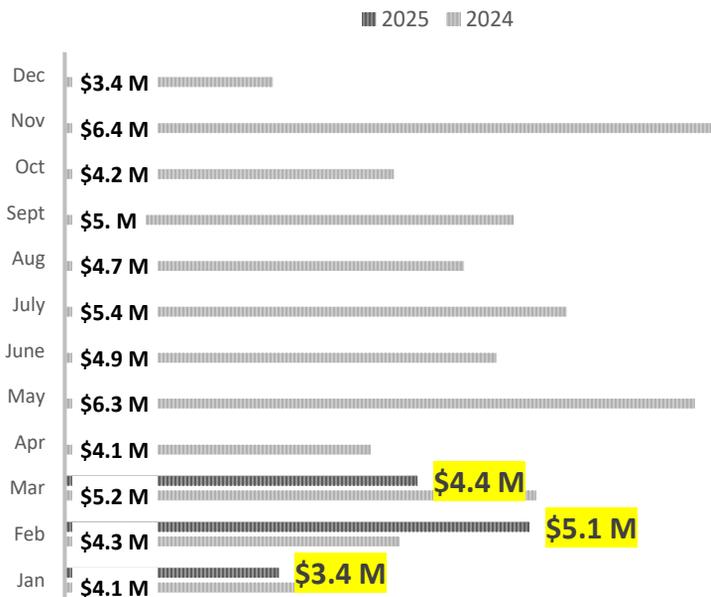
Acadia Parish Closed Sales

In March 2025 there were 25 total Residential sales in Acadia Parish. That is a **decrease** of 24% from units sold in March of 2024, but an **increase** of 4% from units sold in February 2025. Total for 2025 YTD is 69 versus 74 in 2024 which is a **7% decrease**. Average days on market in the month of March across Acadia Parish was 85.



Acadia Parish Dollar Volume

In March 2025, the total Residential closed volume was \$4,388,600 across Acadia Parish. That is a **15% decrease** from March 2024, and a **decrease** of 14% from February 2025. Total for 2025 YTD is \$12,984,324 versus \$13,542,325 in 2024 which is a **4% decrease**. Average Sales Price in March across Acadia Parish was \$175,544.



Acadia Parish Price Points – March 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	1	3.0
\$20,000-\$29,999	0	1	***
\$30,000-\$39,999	2	1	1.5
\$40,000-\$49,999	1	2	6.0
\$50,000-\$59,999	1	0	0.0
\$60,000-\$69,999	2	5	7.5
\$70,000-\$79,999	3	3	3.0
\$80,000-\$89,999	1	3	9.0
\$90,000-\$99,999	3	3	3.0
\$100,000-\$109,999	0	2	***
\$110,000-\$119,999	2	4	6.0
\$120,000-\$129,999	5	5	3.0
\$130,000-\$139,999	4	2	1.5
\$140,000-\$149,999	1	4	12.0
\$150,000-\$159,999	4	3	2.3
\$160,000-\$169,999	3	5	5.0
\$170,000-\$179,999	5	4	2.4
\$180,000-\$189,999	2	4	6.0
\$190,000-\$199,999	2	4	6.0
\$200,000-\$219,999	6	5	2.5
\$220,000-\$239,999	9	18	6.0
\$240,000-\$259,999	4	8	6.0
\$260,000-\$279,999	2	3	4.5
\$280,000-\$299,999	1	2	6.0
\$300,000-\$349,999	1	5	15.0
\$350,000-\$399,999	0	8	***
\$400,000-\$449,999	0	3	***
\$450,000-\$499,999	1	5	15.0
\$500,000-\$549,999	1	2	6.0
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	1	1	3.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	2	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	1	***
	69	121	5.3

\$0 - \$149,999:

38% of all sales reported in this range

30% of all active listings

26 total sales vs 36 actives

4.15 - month supply of inventory

\$150,000 - \$299,999:

55% of all sales reported in this range

46% of all active listings

38 total sales vs 56 actives

4.42 - month supply of inventory

\$300,000 and above:

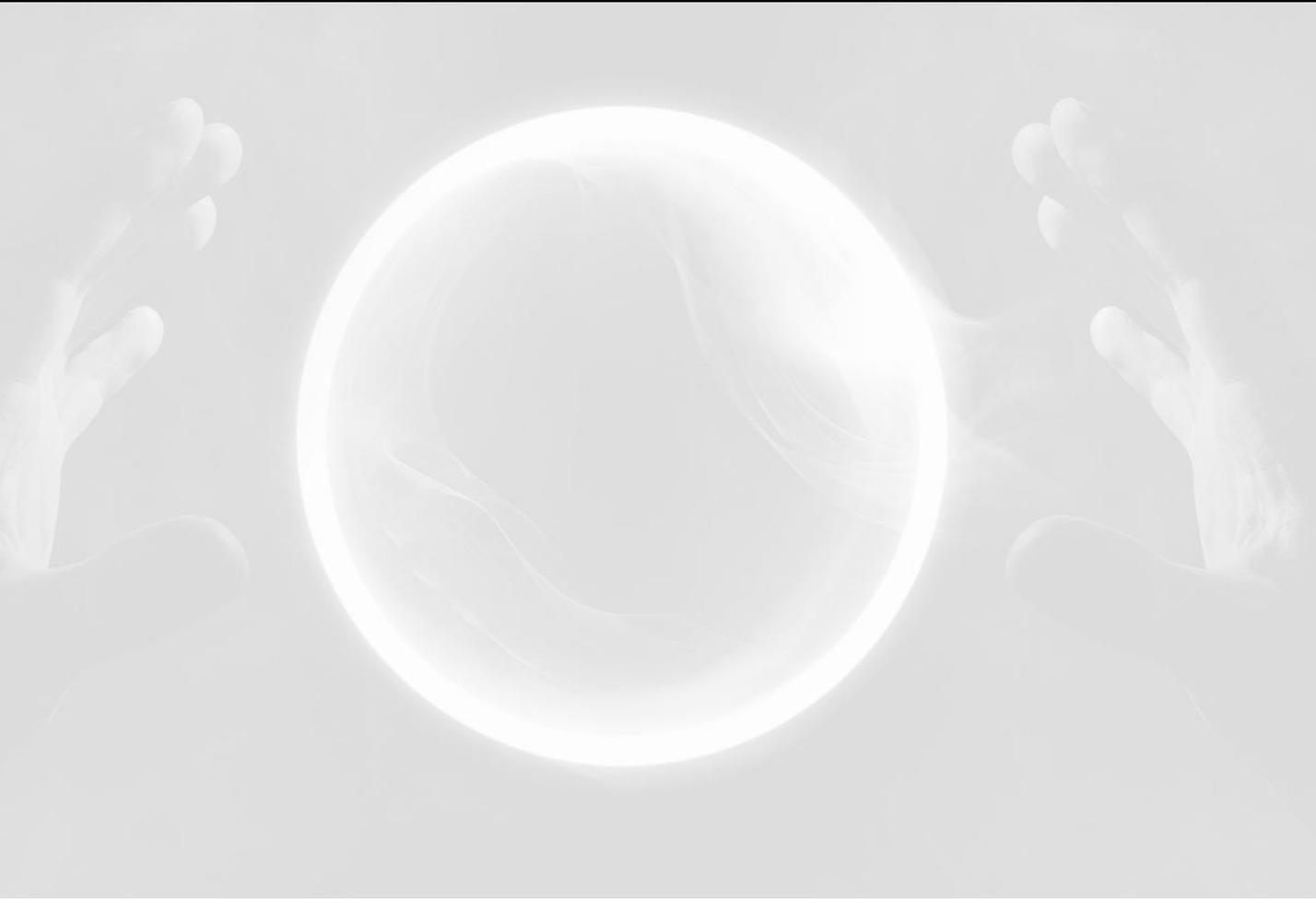
7% of all sales reported in this range

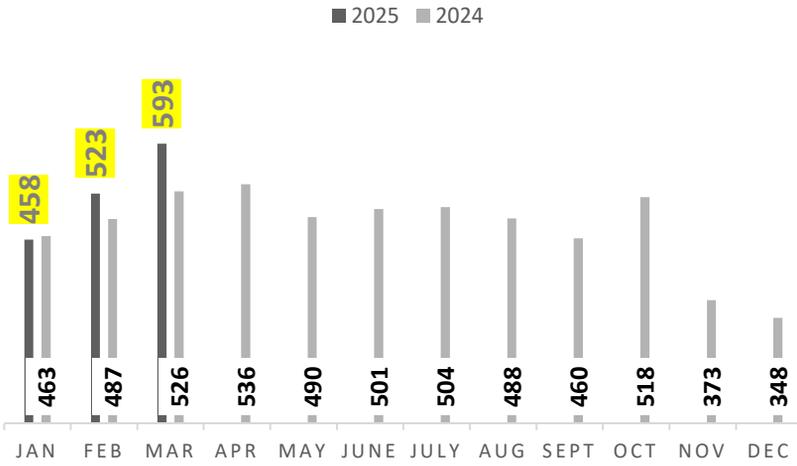
24% of all active listings

5 total sales vs 29 actives

17.40 - month supply of inventory

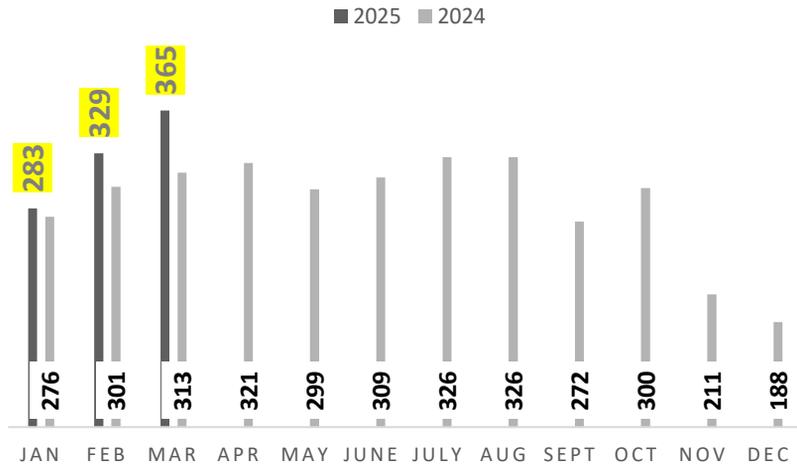
Predictions





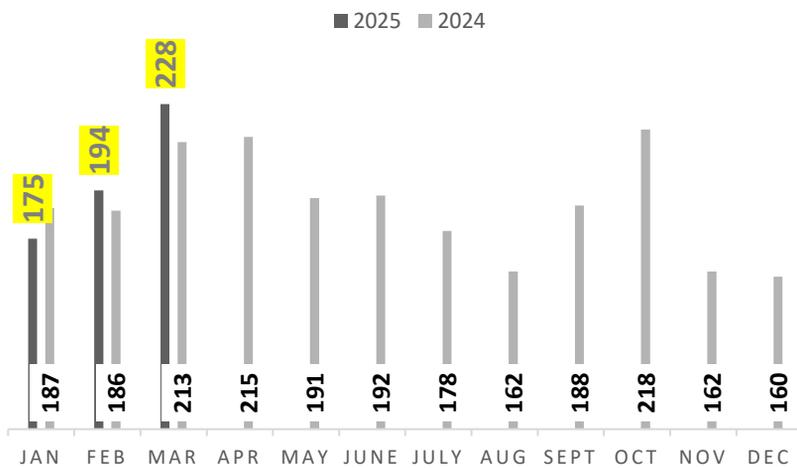
Pending sales across Acadiana are **up** 11% from March last year. Compared to February 2025 they are **up** by 12%.

Lafayette Parish Pendingings



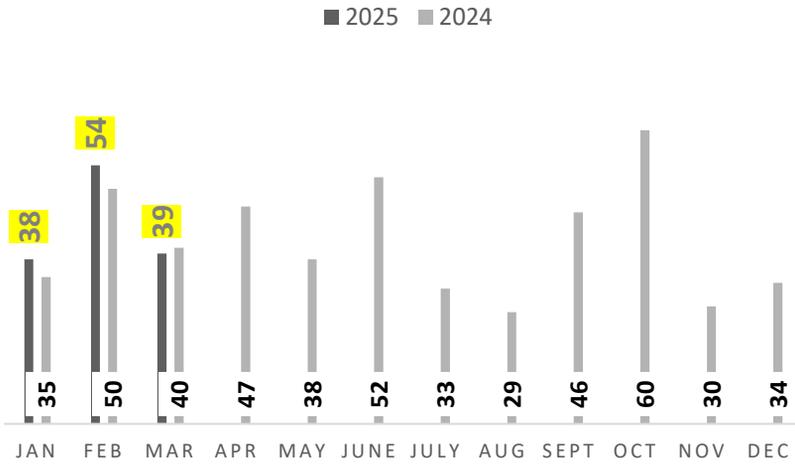
Pending sales in Lafayette Parish are **up** 14% from March last year. Compared to February 2025 they are **up** by 10%.

Out of Parish Pendingings



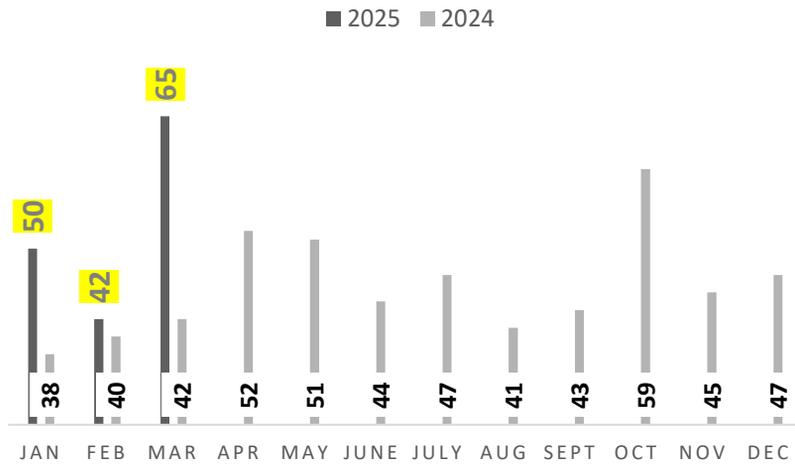
Pending sales out of Parish are **up** 7% from March last year. Compared to February 2025 they are **up** by 15%.

Iberia Parish Pendingings



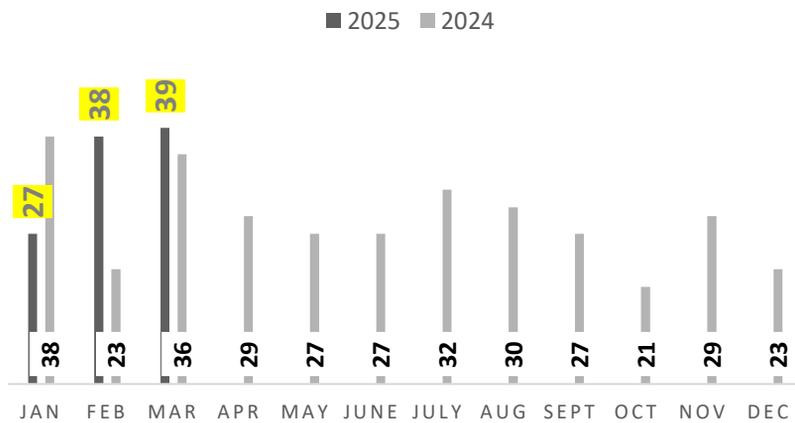
Pending sales across Iberia Parish are **down** 3% from March last year. Compared to February 2025 they are **down** by 28%.

St Landry Parish Pendingings



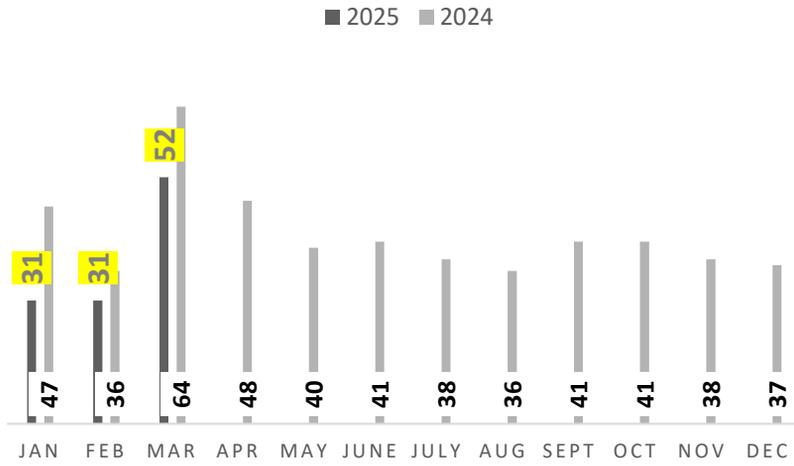
Pending sales across St Landry Parish are **up** 35% from March last year. Compared to February 2025 they are **up** by 35%.

St Martin Parish Pendingings



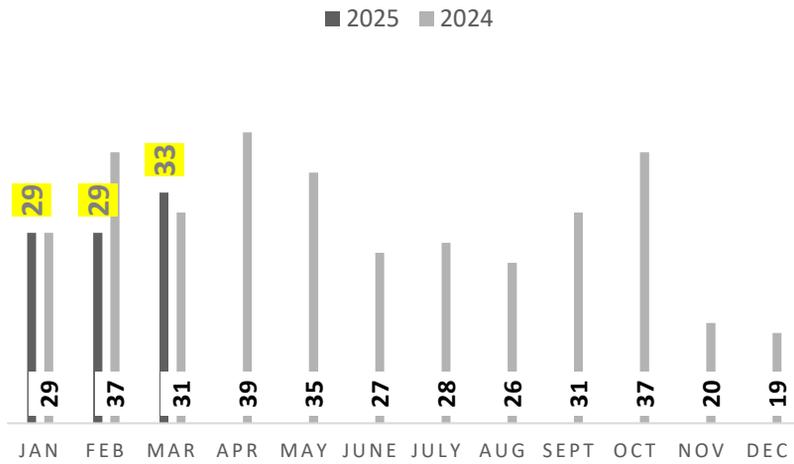
Pending sales across St Martin Parish are **up** 8% from March last year. Compared to February 2025 they are **up** by 3%.

Vermilion Parish Pendingings



Pending sales across Vermilion Parish are **down** 19% from March last year. Compared to February 2025 they are **up** by 40%.

Acadia Parish Pendingings



Pending sales across Acadia Parish are **up** 6% from March last year. Compared to February 2025 they are **up** by 12%.

Market Penetration

YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	133.0	43,680,954	328,428	11.59	14.95
2	Keller Williams Realty Acadiana (I000906)	139.5	32,630,600	233,911	12.15	11.17
3	Real Broker, LLC (I001335)	116.0	32,408,778	279,386	10.10	11.09
4	EXP Realty, LLC (exprealty)	140.0	31,733,357	226,667	12.20	10.86
5	Cicero Realty LLC (I001234)	107.0	27,683,555	258,725	9.32	9.47
6	Keaty Real Estate Team (I000932)	65.5	16,157,650	246,682	5.71	5.53
7	Lamplighter Realty, LLC (I001186)	42.0	12,283,385	292,462	3.66	4.20
8	HUNCO Real Estate (I001141)	18.0	7,364,602	409,145	1.57	2.52
9	Dwight Andrus Real Estate Agency, LLC (I001261)	16.0	6,309,300	394,331	1.39	2.16
10	McGeeScott Realty (I001196)	23.0	5,432,475	236,195	2.00	1.86

Top 10 Listing OR Selling Companies in Acadiana – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	272.0	91,265,759	335,536	11.85	15.62
2	EXP Realty, LLC (exprealty)	354.0	80,676,984	227,901	15.42	13.80
3	Keller Williams Realty Acadiana (I000906)	302.5	73,065,824	241,540	13.18	12.50
4	Real Broker, LLC (I001335)	231.0	62,325,749	269,808	10.06	10.66
5	Cicero Realty LLC (I001234)	134.0	34,670,355	258,734	5.84	5.93
6	Keaty Real Estate Team (I000932)	114.5	29,897,730	261,116	4.99	5.12
7	HUNCO Real Estate (I001141)	43.0	14,285,857	332,229	1.87	2.44
8	Lamplighter Realty, LLC (I001186)	42.0	12,283,385	292,462	1.83	2.10
9	Non-Mbr Office/Seller (I90001)	44.5	10,768,923	241,998	1.94	1.84
10	Dwight Andrus Real Estate Agency, LLC (I001261)	23.0	9,169,800	398,687	1.00	1.57

Top 10 Listing Companies in Lafayette Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	87.0	33,347,648	383,306	12.81	16.77
2	Cicero Realty LLC (I001234)	91.0	23,969,030	263,396	13.40	12.06
3	Real Broker, LLC (I001335)	70.0	21,997,879	314,255	10.31	11.07
4	EXP Realty, LLC (exprealty)	84.0	21,714,227	258,503	12.37	10.92
5	Keller Williams Realty Acadiana (I000906)	75.5	19,149,400	253,634	11.12	9.63
6	Keaty Real Estate Team (I000932)	39.5	10,221,900	258,782	5.82	5.14
7	Lamplighter Realty, LLC (I001186)	32.0	9,474,090	296,065	4.71	4.77
8	Dwight Andrus Real Estate Agency, LLC (I001261)	15.0	5,991,300	399,420	2.21	3.01
9	HUNCO Real Estate (I001141)	13.0	5,511,602	423,969	1.91	2.77
10	Reliance Real Estate Group (I001039)	12.0	3,869,400	322,450	1.77	1.95

Top 10 Listing OR Selling Companies in Lafayette Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	198.0	73,953,793	373,504	14.58	18.60
2	EXP Realty, LLC (exprealty)	196.0	50,100,971	255,617	14.43	12.60
3	Keller Williams Realty Acadiana (I000906)	172.5	45,463,494	263,556	12.70	11.43
4	Real Broker, LLC (I001335)	136.0	43,738,381	321,606	10.01	11.00
5	Cicero Realty LLC (I001234)	114.0	29,996,050	263,123	8.39	7.54
6	Keaty Real Estate Team (I000932)	81.5	22,405,980	274,920	6.00	5.64
7	HUNCO Real Estate (I001141)	33.0	11,025,807	334,115	2.43	2.77
8	Lamplighter Realty, LLC (I001186)	32.0	9,474,090	296,065	2.36	2.38
9	Dwight Andrus Real Estate Agency, LLC (I001261)	21.0	8,533,800	406,371	1.55	2.15
10	Non-Mbr Office/Seller (I90001)	24.5	7,345,524	299,817	1.80	1.85

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Iberia Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	31.0	6,868,710	221,571	14.35	16.38
2	McGeeScott Realty (I001196)	30.0	5,972,740	199,091	13.89	14.24
3	Keller Williams Realty Acadiana (I000906)	25.0	5,570,350	222,814	11.57	13.28
4	Latter & Blum (I001163)	26.0	4,779,406	183,823	12.04	11.40
5	Keaty Real Estate Team (I000932)	13.0	3,028,750	232,981	6.02	7.22
6	WJH LLC of Delaware (I001363)	13.0	2,618,890	201,453	6.02	6.25
7	Real Broker, LLC (I001335)	12.0	2,297,190	191,432	5.56	5.48
8	James Real Estate (I000925)	4.0	1,569,000	392,250	1.85	3.74
9	Caffery Real Estate, Inc. (I000915)	8.0	966,200	120,775	3.70	2.30
10	BHGRE Rhodes Realty (I001240)	5.0	948,500	189,700	2.31	2.26

Top 10 Listing OR Selling Companies in St Landry Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	50.0	9,739,750	194,795	20.49	21.03
2	EXP Realty, LLC (exprealty)	32.0	5,621,499	175,672	13.11	12.14
3	Latter & Blum (I001163)	16.0	4,749,000	296,812	6.56	10.25
4	Real Broker, LLC (I001335)	19.0	4,094,499	215,500	7.79	8.84
5	Real Broker, LLC (I001398)	18.0	3,507,500	194,861	7.38	7.57
6	RE/MAX Excellence (I001244)	14.0	3,498,619	249,901	5.74	7.55
7	Evolve Realty, LLC (I001367)	7.0	1,568,000	224,000	2.87	3.39
8	HUNCO Real Estate (I001141)	2.0	963,000	481,500	0.82	2.08
9	Non-Mbr Office/Seller (I90001)	4.0	923,000	230,750	1.64	1.99
10	Dwight Andrus Real Estate Agency, LLC (I001261)	2.0	636,000	318,000	0.82	1.37

Top 10 Listing OR Selling Companies in St Martin Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	30.0	5,525,290	184,176	19.23	16.77
2	Real Broker, LLC (I001335)	23.0	5,451,989	237,043	14.74	16.55
3	Keller Williams Realty Acadiana (I000906)	24.0	5,423,000	225,958	15.38	16.46
4	RE/MAX Acadiana (I000020)	12.0	2,479,800	206,650	7.69	7.53
5	Latter & Blum (I001163)	8.0	1,684,900	210,612	5.13	5.11
6	Lamplighter Realty, LLC (I001186)	4.0	1,384,999	346,250	2.56	4.20
7	HUNCO Real Estate (I001141)	4.0	1,162,000	290,500	2.56	3.53
8	NextHome Cutting Edge Realty (I001236)	3.0	742,000	247,333	1.92	2.25
9	Keaty Real Estate Team (I000932)	4.0	636,500	159,125	2.56	1.93
10	UNREPRESENTED NONLICENSEE (27653)	3.0	582,000	194,000	1.92	1.77

Top 10 Listing OR Selling Companies in Vermilion Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	33.0	7,069,014	214,213	17.93	17.82
2	Latter & Blum (I001163)	20.0	5,449,660	272,483	10.87	13.74
3	Cicero Realty LLC (I001234)	20.0	4,674,305	233,715	10.87	11.78
4	Keller Williams Realty Acadiana (I000906)	17.0	4,385,230	257,955	9.24	11.05
5	Real Broker, LLC (I001335)	23.0	4,082,890	177,517	12.50	10.29
6	Lamplighter Realty, LLC (I001186)	6.0	1,424,296	237,383	3.26	3.59
7	RE/MAX Acadiana (I000020)	7.0	1,320,300	188,614	3.80	3.33
8	HUNCO Real Estate (I001141)	4.0	1,135,050	283,762	2.17	2.86
9	Keaty Real Estate Team (I000932)	3.0	1,055,000	351,667	1.63	2.66
10	McGeeScott Realty (I001196)	4.0	1,040,800	260,200	2.17	2.62

Top 10 Listing OR Selling Companies in Acadia Parish – March 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	32.0	5,491,500	171,609	23.19	21.15
2	Real Broker, LLC (I001335)	18.0	2,660,800	147,822	13.04	10.25
3	Keaty Real Estate Team (I000932)	12.0	2,566,500	213,875	8.70	9.88
4	Keller Williams Realty Acadiana (I000906)	14.0	2,484,000	177,429	10.14	9.57
5	Century 21 Action Realty (I001065)	8.0	2,181,173	272,647	5.80	8.40
6	Platinum Realty (I001092)	8.0	1,605,000	200,625	5.80	6.18
7	A.L.C. Real Estate (I000016)	3.0	834,600	278,200	2.17	3.21
8	Non-Mbr Office/Seller (I90001)	4.0	826,875	206,719	2.90	3.18
9	Sold Realty, LLC (I0003514)	2.0	777,000	388,500	1.45	2.99
10	Latter & Blum (I001163)	4.0	649,000	162,250	2.90	2.50